Year 2010 Long-Term Environmental Goals and Promotion of Sustainable Environmental Management

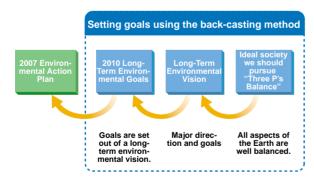
The Ricoh Group sets goals using absolute values to reduce the integrated environmental impact of its entire business activities.

Developing a Sustainable Society

To conserve the global environment and achieve a sustainable society, it is necessary to limit environmental impact to a level that is within the abilities of the natural environment to restore itself. The world has now embarked on efforts to achieve a sustainable, recycling-based society. This trend is quite evident in the adoption of the Kyoto Protocol and recent developments relating to environmental laws and regulations in Japan and Europe. However, our goal is not just to comply with these conventions and regulations. Looking ahead as far as we can and reviewing the current situation from a point in the future, we need to share our vision of the ideal society and global environment, set goals to realize our ideals, and aggressively promote environmental conservation activities. The Ricoh Group has described its long-term vision of the ideal society it pursues by its "Three P's Balance"* and will establish "the Year 2010 Long-Term Environmental Goals" by the end of fiscal 2004 as a milestone on the journey to these ideals.

* See page 9.

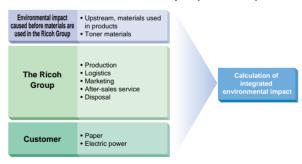
How to Set Environmental Goals



Reducing the "integrated environmental impact" of our entire business activities using "absolute values"

The first step in conserving the global environment is to comprehensively assess the impact that energy use and the use of chemical substances have on the global environment and to determine reduction goals accordingly. If reduction of CO2 and resource conservation is promoted separately, environmental impact reduction goals might be achieved in a defined area, but the environmental impact might increase more than the amount reduced in other areas or processes. Also, relative goals set based on efficiency such as units and factors alone might not be effective for environmental conservation in practical terms. Therefore, it is necessary to set goals using "absolute values" for environmental impact as well. Above all, environmental impact should be reduced not only in the Ricoh Group but also across our entire business activities through partnerships, covering all areas of collection of re-

Reduction Areas of Environmental Impact (Eco Balance)



Considerations in Preparing an Environmental Action Plan



sources, manufacturing of parts by suppliers, manufacturing of products, transportation, marketing, use of products by customers, and recycling. Based on these ideas, the Ricoh Group will establish the Year 2010 Long-Term Environmental Goals by the end of fiscal 2004, which clearly state the reduction goals using "absolute values" for "integrated environmental impact"* that cover all environmental impact caused in all business areas. The Environmental Action Plan that forms part of the medium-term management plans for fiscal 2005 through 2007 will be prepared based on the Year 2010 Long-Term Environmental Goals.

* Integrated environmental impact is obtained by integrating all environmental impact caused by CO2 emissions, use of chemical substances, etc. Currently, the Ricoh Group is calculating the integrated environmental impact using EPS, which is an integrated analysis method developed in Sweden. The unit is the ELU. (See page 29.) The integrated analysis method used is subject to change as necessary.

Sustainable Environmental Management of the Ricoh Group From Passive Stage to Proactive Stage and Responsible Stage

To continue its efforts to reduce environmental impact from a long-term perspective, the Ricoh Group needs to continue business and grow as a company by promoting sustainable environmental management that generates economic values through environmental activities. In its past environmental conservation efforts, there were three stages. The Ricoh Group first went through a Passive

Stage, and then a Proactive Stage, and now it is in the Responsible Stage of sustainable environmental management. In the Passive Stage, the Ricoh Group coped with social pressures by dealing with laws and regulations and competing with other companies. In the Proactive Stage, however, it began to take voluntary actions to reduce the environmental impact of its business activities and products with a sense of mission as a global citizen. In the current Responsible Stage, the Ricoh Group aims to achieve continuous environmental conservation by pursuing economic values while aggressively reducing the environmental impact of its business activities.

Working towards the ideal society

To move closer to the ideal society, the Ricoh Group has improved the level of sustainable environmental management by developing environmental technologies and encouraging all employees to participate in environmental activities. Each employee in the Group is encouraged to have a strong environmental awareness and set higher goals voluntarily. The Ricoh Group will continue to work to realize the ideal society it is pursuing by aggressively developing environmental technologies, encouraging all employees to participate in environmental activities, and providing customers around the world with products and services with less environmental impact.

Three Steps in Environmental Conservation Activities (From Passive Stage to Proactive Stage and Responsible Stage)

Purpose - Competition - Customers - Competition - Customers - Voluntary planning - Volunta	chieving environmental profits
and regulations, competing with other companies, and satisfying Activities Activities and regulations, competing with other companies, and satisfying customer needs • Energy conservation • Resource conservation and recycling • Pollution prevention • Reduced numbe	
2. Improved awareness of all employees Improved yield a	
1. ISO 14001 2. LCA 2. Environmental acc 3. Training program for environmental volunteer leaders 3. Sustainable environmental volunteer leaders	vironmental

^{*}Activities to improve quality, control costs, and manage delivery times