# Ricoh Company, Ltd.

Condensed Consolidated Financial Statements for the Half Year Ended September 30, 2016

This is an English translation of the Quarterly Securities Report (Shihanki Hokokusho) for the half year ended September 30, 2016 pursuant to the Japanese Financial Instrument and Exchange Law.

# **Condensed Consolidated Statement of Financial Position**

Ricoh Company, Ltd. and Consolidated Subsidiaries

|   | Millions of Yen |                    |  |  |
|---|-----------------|--------------------|--|--|
|   | As of           | As of              |  |  |
| ASSETS  | March 31, 2016  | September 30, 2016 |  |  |
|   |                 |                    |  |  |
| Current assets:                                   |                 |                    |  |  |
| Cash and cash equivalents                         | 167,547         | 184,238            |  |  |
| Time deposits                                     | 973             | 623                |  |  |
| Trade and other receivables                       | 564,204         | 510,345            |  |  |
| Other financial assets                            | 272,347         | 268,935            |  |  |
| Inventories                                       | 207,092         | 206,803            |  |  |
| Other current assets                              | 61,032          | 53,250             |  |  |
| Total current assets                              | 1,273,195       | 1,224,194          |  |  |
| Non-current assets:                               |                 |                    |  |  |
| Property, plant and equipment                     | 276,551         | 267,622            |  |  |
| Goodwill and intangible assets                    | 413,836         | 307,104            |  |  |
| Other financial assets                            | 620,171         | 618,787            |  |  |
| Investments accounted for using the equity method | 935             | 971                |  |  |
| Other investments                                 | 67,084          | 66,217             |  |  |
| Other non-current assets                          | 38,905          | 37,335             |  |  |
| Deferred tax assets                               | 85,784          | 89,207             |  |  |
| Total non-current assets                          | 1,503,266       | 1,454,243          |  |  |
| Total assets                                      | 2,776,461       | 2,678,437          |  |  |

| LIABILITIES AND EQUITY         As of March 31, 2016         As of September 30, 2016           Current liabilities:         September 30, 2016           Bonds and borrowings (Note 5)         260,755         286,664           Trade and other payables         286,123         266,261           Other financial liabilities         1,820         1,045           Income tax payables         15,220         13,986           Other current liabilities         242,950         214,744           Total current liabilities         806,868         782,700           Non-current liabilities:         306,868         782,700           Non-current liabilities:         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other financial liabilities         82,392         82,802           Deferred tax liabilities         82,392         82,802           Deferred tax liabilities         821,829         835,456           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         Common stock         135,364         135,364           Additional paid-in capital         186,423         186,423   | Millions of Yen                                   |                |                    |  |
|---|---|----------------|--------------------|--|
| Current liabilities:           Bonds and borrowings (Note 5)         260,755         286,664           Trade and other payables         286,123         266,261           Other financial liabilities         1,820         1,045           Income tax payables         15,220         13,986           Other current liabilities         242,950         214,744           Total current liabilities         806,868         782,700           Non-current liabilities:         808,868         782,700           Non-current liabilities         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other non-current liabilities         32,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         Common stock         135,364         135,364           Additional paid-in capital         186,423         186,423           Treasury stock         (37,312)         (37,314)           Other components of equity         114,914         33,282           Retained earnings         678,424  |   |                | As of              |  |
| Bonds and borrowings (Note 5)         260,755         286,664           Trade and other payables         286,123         266,261           Other financial liabilities         1,820         1,045           Income tax payables         15,220         13,986           Other current liabilities         242,950         214,744           Total current liabilities         806,868         782,700           Non-current liabilities:         806,868         782,700           Non-current liabilities:         592,045         619,196           Other financial liabilities         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other non-current liabilities         82,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         2         1,628,697         1,618,156           Equity:         3,7312         (37,314)         3,282           Common stock         135,364         135,364         136,423           Treasury stock         (37,312)         (37,314)         3,282   | LIABILITIES AND EQUITY                            | March 31, 2016 | September 30, 2016 |  |
| Bonds and borrowings (Note 5)         260,755         286,664           Trade and other payables         286,123         266,261           Other financial liabilities         1,820         1,045           Income tax payables         15,220         13,986           Other current liabilities         242,950         214,744           Total current liabilities         806,868         782,700           Non-current liabilities:         806,868         782,700           Non-current liabilities:         592,045         619,196           Other financial liabilities         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other non-current liabilities         82,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         2         1,628,697         1,618,156           Equity:         3,7312         (37,314)         3,282           Common stock         135,364         135,364         136,423           Treasury stock         (37,312)         (37,314)         3,282   |   |                |                    |  |
| Trade and other payables         286,123         266,261           Other financial liabilities         1,820         1,045           Income tax payables         15,220         13,986           Other current liabilities         242,950         214,744           Total current liabilities         806,868         782,700           Non-current liabilities:         806,868         782,700           Non-current liabilities:         592,045         619,196           Other financial liabilities         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other non-current liabilities         82,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         2         1         1,618,156           Equity:         2         1         1,628,697         1,618,156           Equity:         1         1,914,914         33,282         1,628,697         1,618,156           Equity:         1         1,914,914         33,282         1,618,156         1,062,81         1,077,813<   | Current liabilities:                              |                |                    |  |
| Other financial liabilities         1,820         1,045           Income tax payables         15,220         13,986           Other current liabilities         242,950         214,744           Total current liabilities         806,868         782,700           Non-current liabilities:         806,868         782,700           Non-current liabilities:         592,045         619,196           Other financial liabilities         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other non-current liabilities         82,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         Common stock         135,364         135,364         Additional paid-in capital         186,423         186,423         186,423           Treasury stock         (37,312)         (37,314)         Other components of equity         114,914         33,282         Retained earnings         678,424         670,588           Total equity attributable to owners of the parent         1,077,813         988,343         Non-controlling interests   | Bonds and borrowings (Note 5)                     | 260,755        | 286,664            |  |
| Income tax payables         15,220         13,986           Other current liabilities         242,950         214,744           Total current liabilities         806,868         782,700           Non-current liabilities:         \$806,868         782,700           Non-current liabilities:         \$92,045         619,196           Other financial liabilities         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other non-current liabilities         82,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         Common stock         135,364         135,364           Additional paid-in capital         186,423         186,423           Treasury stock         (37,312)         (37,314)           Other components of equity         114,914         33,282           Retained earnings         678,424         670,588           Total equity attributable to owners of the parent         1,077,813         988,343           Non-controlling interests         69,951         71,938  | Trade and other payables                          | 286,123        | 266,261            |  |
| Other current liabilities         242,950         214,744           Total current liabilities         806,868         782,700           Non-current liabilities:         Secondary of the parent liabilities         1592,045         619,196           Other financial liabilities         3,745         3,552         3,552           Accrued pension and retirement benefits         139,049         125,970   | Other financial liabilities                       | 1,820          | 1,045              |  |
| Total current liabilities         806,868         782,700           Non-current liabilities:         592,045         619,196           Other financial liabilities         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other non-current liabilities         82,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         Common stock         135,364         135,364           Additional paid-in capital         186,423         186,423           Treasury stock         (37,312)         (37,314)           Other components of equity         114,914         33,282           Retained earnings         678,424         670,588           Total equity attributable to owners of the parent         1,077,813         988,343           Non-controlling interests         69,951         71,938           Total equity         1,147,764         1,060,281   | Income tax payables                               | 15,220         | 13,986             |  |
| Non-current liabilities:         Second | Other current liabilities                         | 242,950        | 214,744            |  |
| Bonds and borrowings (Note 5)         592,045         619,196           Other financial liabilities         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other non-current liabilities         82,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         Common stock         135,364         135,364           Additional paid-in capital         186,423         186,423           Treasury stock         (37,312)         (37,314)           Other components of equity         114,914         33,282           Retained earnings         678,424         670,588           Total equity attributable to owners of the parent         1,077,813         988,343           Non-controlling interests         69,951         71,938           Total equity         1,147,764         1,060,281  | Total current liabilities                         | 806,868        | 782,700            |  |
| Bonds and borrowings (Note 5)         592,045         619,196           Other financial liabilities         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other non-current liabilities         82,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         Common stock         135,364         135,364           Additional paid-in capital         186,423         186,423           Treasury stock         (37,312)         (37,314)           Other components of equity         114,914         33,282           Retained earnings         678,424         670,588           Total equity attributable to owners of the parent         1,077,813         988,343           Non-controlling interests         69,951         71,938           Total equity         1,147,764         1,060,281  |   |                |                    |  |
| Other financial liabilities         3,745         3,552           Accrued pension and retirement benefits         139,049         125,970           Other non-current liabilities         82,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         2         2           Common stock         135,364         135,364           Additional paid-in capital         186,423         186,423           Treasury stock         (37,312)         (37,314)           Other components of equity         114,914         33,282           Retained earnings         678,424         670,588           Total equity attributable to owners of the parent         1,077,813         988,343           Non-controlling interests         69,951         71,938           Total equity         1,147,764         1,060,281  | Non-current liabilities:                          |                |                    |  |
| Accrued pension and retirement benefits       139,049       125,970         Other non-current liabilities       82,392       82,802         Deferred tax liabilities       4,598       3,936         Total non-current liabilities       821,829       835,456         Total liabilities       1,628,697       1,618,156         Equity:       Common stock       135,364       135,364         Additional paid-in capital       186,423       186,423         Treasury stock       (37,312)       (37,314)         Other components of equity       114,914       33,282         Retained earnings       678,424       670,588         Total equity attributable to owners of the parent       1,077,813       988,343         Non-controlling interests       69,951       71,938         Total equity       1,147,764       1,060,281  | Bonds and borrowings (Note 5)                     | 592,045        | 619,196            |  |
| Other non-current liabilities         82,392         82,802           Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         Common stock         135,364         135,364           Additional paid-in capital         186,423         186,423           Treasury stock         (37,312)         (37,314)           Other components of equity         114,914         33,282           Retained earnings         678,424         670,588           Total equity attributable to owners of the parent         1,077,813         988,343           Non-controlling interests         69,951         71,938           Total equity         1,147,764         1,060,281  | Other financial liabilities                       | 3,745          | 3,552              |  |
| Deferred tax liabilities         4,598         3,936           Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         Common stock         135,364         135,364           Additional paid-in capital         186,423         186,423           Treasury stock         (37,312)         (37,314)           Other components of equity         114,914         33,282           Retained earnings         678,424         670,588           Total equity attributable to owners of the parent         1,077,813         988,343           Non-controlling interests         69,951         71,938           Total equity         1,147,764         1,060,281  | Accrued pension and retirement benefits           | 139,049        | 125,970            |  |
| Total non-current liabilities         821,829         835,456           Total liabilities         1,628,697         1,618,156           Equity:         Common stock         135,364         135,364           Additional paid-in capital         186,423         186,423           Treasury stock         (37,312)         (37,314)           Other components of equity         114,914         33,282           Retained earnings         678,424         670,588           Total equity attributable to owners of the parent         1,077,813         988,343           Non-controlling interests         69,951         71,938           Total equity         1,147,764         1,060,281   | Other non-current liabilities                     | 82,392         | 82,802             |  |
| Total liabilities       1,628,697       1,618,156         Equity:   | Deferred tax liabilities                          | 4,598          | 3,936              |  |
| Equity:         Common stock       135,364       135,364         Additional paid-in capital       186,423       186,423         Treasury stock       (37,312)       (37,314)         Other components of equity       114,914       33,282         Retained earnings       678,424       670,588         Total equity attributable to owners of the parent       1,077,813       988,343         Non-controlling interests       69,951       71,938         Total equity       1,147,764       1,060,281   | Total non-current liabilities                     | 821,829        | 835,456            |  |
| Common stock       135,364       135,364         Additional paid-in capital       186,423       186,423         Treasury stock       (37,312)       (37,314)         Other components of equity       114,914       33,282         Retained earnings       678,424       670,588         Total equity attributable to owners of the parent       1,077,813       988,343         Non-controlling interests       69,951       71,938         Total equity       1,147,764       1,060,281   | Total liabilities                                 | 1,628,697      | 1,618,156          |  |
| Common stock       135,364       135,364         Additional paid-in capital       186,423       186,423         Treasury stock       (37,312)       (37,314)         Other components of equity       114,914       33,282         Retained earnings       678,424       670,588         Total equity attributable to owners of the parent       1,077,813       988,343         Non-controlling interests       69,951       71,938         Total equity       1,147,764       1,060,281   |   |                |                    |  |
| Additional paid-in capital       186,423       186,423         Treasury stock       (37,312)       (37,314)         Other components of equity       114,914       33,282         Retained earnings       678,424       670,588         Total equity attributable to owners of the parent       1,077,813       988,343         Non-controlling interests       69,951       71,938         Total equity       1,147,764       1,060,281  | Equity:   |                |                    |  |
| Treasury stock       (37,312)       (37,314)         Other components of equity       114,914       33,282         Retained earnings       678,424       670,588         Total equity attributable to owners of the parent       1,077,813       988,343         Non-controlling interests       69,951       71,938         Total equity       1,147,764       1,060,281   | Common stock                                      | 135,364        | 135,364            |  |
| Other components of equity       114,914       33,282         Retained earnings       678,424       670,588         Total equity attributable to owners of the parent       1,077,813       988,343         Non-controlling interests       69,951       71,938         Total equity       1,147,764       1,060,281  | Additional paid-in capital                        | 186,423        | 186,423            |  |
| Retained earnings         678,424         670,588           Total equity attributable to owners of the parent         1,077,813         988,343           Non-controlling interests         69,951         71,938           Total equity         1,147,764         1,060,281  | Treasury stock                                    | (37,312)       | (37,314)           |  |
| Total equity attributable to owners of the parent         1,077,813         988,343           Non-controlling interests         69,951         71,938           Total equity         1,147,764         1,060,281  | Other components of equity                        | 114,914        | 33,282             |  |
| Non-controlling interests         69,951         71,938           Total equity         1,147,764         1,060,281  | Retained earnings                                 | 678,424        | 670,588            |  |
| Total equity 1,147,764 1,060,281  | Total equity attributable to owners of the parent | 1,077,813      | 988,343            |  |
|   | Non-controlling interests                         | 69,951         | 71,938             |  |
| Total liabilities and equity 2,776,461 2,678,437  | Total equity                                      | 1,147,764      | 1,060,281          |  |
|   | Total liabilities and equity                      | 2,776,461      | 2,678,437          |  |

# **Condensed Consolidated Statement of Profit or Loss**

Ricoh Company, Ltd. and Consolidated Subsidiaries

Half year ended September 30, 2015 and 2016

|   | Millions of Yen              |                    |  |  |
|---|------------------------------|--------------------|--|--|
|   | Half year ended Half year er |                    |  |  |
|   | September 30, 2015           | September 30, 2016 |  |  |
| Sales: (Note 4)   |                              |                    |  |  |
| Products  | 500,131                      | 437,376            |  |  |
| Post sales and rentals  | 547,067                      | 485,537            |  |  |
| Other revenue   | 47,980                       | 48,530             |  |  |
| Total sales   | 1,095,178                    | 971,443            |  |  |
| Cost of sales:  |                              |                    |  |  |
| Products  | (367,384)                    | (330,644)          |  |  |
| Post sales and rentals  | (253,884)                    | (226,560)          |  |  |
| Other revenue   | (27,174)                     | (27,014)           |  |  |
| Total cost of sales   | (648,442)                    | (584,218)          |  |  |
| Gross profit  | 446,736                      | 387,225            |  |  |
| Selling, general and administrative expenses (Note 8)         | (408,161)                    | (372,294)          |  |  |
| Other income  | 17,543                       | 1,619              |  |  |
| Operating profit  | 56,118                       | 16,550             |  |  |
| Finance income  | 3,431                        | 3,450              |  |  |
| Finance costs   | (6,035)                      | (4,757)            |  |  |
| Share of profit (loss) of investments accounted for using the | 40                           | <b>51</b>          |  |  |
| equity method   | 48                           | 51                 |  |  |
| Profit before income tax expenses                             | 53,562                       | 15,294             |  |  |
| Income tax expenses   | (16,185)                     | (7,301)            |  |  |
| Profit for the period   | 37,377                       | 7,993              |  |  |
| Profit attributable to:                                       |                              |                    |  |  |
| Owners of the parent  | 34,543                       | 5,002              |  |  |
| Non-controlling interests                                     | 2,834                        | 2,991              |  |  |

|  | Yen                            |                    |  |
|--|--------------------------------|--------------------|--|
|  | Half year ended Half year ende |                    |  |
|  | September 30, 2015             | September 30, 2016 |  |
| Earnings per share (attributable to owners of the parent): |                                |                    |  |
| (Note 9)   |                                |                    |  |
| Basic  | 47.65                          | 6.90               |  |
| Diluted  | -                              | _                  |  |

<sup>\*</sup> Gain on sales of property, plant and equipment and others are included in "other income".

## Three months ended September 30, 2015 and 2016

|   | Millions of Yen    |                    |  |  |
|---|--------------------|--------------------|--|--|
|   | Three months ended | Three months ended |  |  |
|   | September 30, 2015 | September 30, 2016 |  |  |
| Sales: (Note 4)   |                    |                    |  |  |
| Products  | 255,883            | 221,548            |  |  |
| Post sales and rentals  | 275,204            | 237,784            |  |  |
| Other revenue   | 24,916             | 24,405             |  |  |
| Total sales   | 556,003            | 483,737            |  |  |
| Cost of sales:  |                    |                    |  |  |
| Products  | (191,347)          | (169,313)          |  |  |
| Post sales and rentals  | (128,456)          | (112,560)          |  |  |
| Other revenue   | (14,302)           | (13,477)           |  |  |
| Total cost of sales   | (334,105)          | (295,350)          |  |  |
| Gross profit  | 221,898            | 188,387            |  |  |
| Selling, general and administrative expenses (Note 8)         | (203,377)          | (183,623)          |  |  |
| Other income  | 16,924             | 916                |  |  |
| Operating profit  | 35,445             | 5,680              |  |  |
| Finance income  | 2,785              | 1,645              |  |  |
| Finance costs   | (4,156)            | (2,476)            |  |  |
| Share of profit (loss) of investments accounted for using the |                    |                    |  |  |
| equity method   | 36                 | 48                 |  |  |
| Profit before income tax expenses                             | 34,110             | 4,897              |  |  |
| Income tax expenses   | (11,093)           | (3,291)            |  |  |
| Profit for the period   | 23,017             | 1,606              |  |  |
| Profit attributable to:                                       |                    |                    |  |  |
| Owners of the parent  | 21,557             | 231                |  |  |
| Non-controlling interests                                     | 1,460              | 1,375              |  |  |

|  | Yen                                  |                    |  |
|--|--------------------------------------|--------------------|--|
|  | Three months ended Three months ende |                    |  |
|  | September 30, 2015                   | September 30, 2016 |  |
| Earnings per share (attributable to owners of the parent): |                                      | _                  |  |
| (Note 9)   |                                      |                    |  |
| Basic  | 29.74                                | 0.32               |  |
| Diluted  | -                                    | -                  |  |

<sup>\*</sup> Gain on sales of property, plant and equipment and others are included in "other income".

# **Condensed Consolidated Statement of Comprehensive Income**

Ricoh Company, Ltd. and Consolidated Subsidiaries

Half year ended September 30, 2015 and 2016

|  | Millions of Yen                       |                                       |  |
|--|---------------------------------------|---------------------------------------|--|
|  | Half year ended<br>September 30, 2015 | Half year ended<br>September 30, 2016 |  |
| Profit for the period  | 37,377                                | 7,993                                 |  |
| Other comprehensive income (loss):                                   |                                       |                                       |  |
| Components that will not be reclassified subsequently to             |                                       |                                       |  |
| profit or loss:  |                                       |                                       |  |
| Remeasurement of defined benefit plan                                | -                                     | (152)                                 |  |
| Total components that will not be reclassified                       | -                                     | (152)                                 |  |
| subsequently to profit or loss                                       |                                       |                                       |  |
| Components that will be reclassified subsequently to                 |                                       |                                       |  |
| profit or loss:  |                                       |                                       |  |
| Net gain (loss) on fair value of available-for-sale financial assets | 1,742                                 | (477)                                 |  |
| Net gain (loss) on fair value of cash flow hedges                    | (301)                                 | (833)                                 |  |
| Exchange differences on translation of foreign operations            | (1,312)                               | (80,921)                              |  |
| Total components that will be reclassified                           | 129                                   | (82,231)                              |  |
| subsequently to profit or loss                                       |                                       |                                       |  |
| Total other comprehensive income (loss)                              | 129                                   | (82,383)                              |  |
| Comprehensive income (loss)  | 37,506                                | (74,390)                              |  |
| Comprehensive income (loss) attributable to:                         |                                       |                                       |  |
| Owners of the parent   | 35,029                                | (76,782)                              |  |
| Non-controlling interests  | 2,477                                 | 2,392                                 |  |

|  | Millions of Yen  |          |  |
|--|--|----------|--|
|  | Three months ended Three months September 30, 2015 September 30, |          |  |
| Profit for the period  | 23,017   | 1,606    |  |
| Other comprehensive income (loss):                                   |  |          |  |
| Components that will not be reclassified subsequently to             |  |          |  |
| profit or loss:  |  |          |  |
| Remeasurement of defined benefit plan                                | -  | (152)    |  |
| Total components that will not be reclassified                       | -  | (152)    |  |
| subsequently to profit or loss                                       |  |          |  |
| Components that will be reclassified subsequently to                 |  |          |  |
| profit or loss:  |  |          |  |
| Net gain (loss) on fair value of available-for-sale financial assets | (1,243)  | (481)    |  |
| Net gain (loss) on fair value of cash flow hedges                    | (499)  | 290      |  |
| Exchange differences on translation of foreign operations            | (24,291)   | (10,768) |  |
| Total components that will be reclassified                           | (26,033)   | (10,959) |  |
| subsequently to profit or loss                                       |  |          |  |
| Total other comprehensive income (loss)                              | (26,033)   | (11,111) |  |
| Comprehensive income (loss)  | (3,016)  | (9,505)  |  |
| Comprehensive income (loss) attributable to:                         |  |          |  |
| Owners of the parent   | (4,156)  | (10,909) |  |
| Non-controlling interests  | 1,140  | 1,404    |  |

# **Condensed Consolidated Statement of Changes in Equity** *Ricoh Company, Ltd. and Consolidated Subsidiaries*

(Millions of Yen)

|  |                 |                                  |                   | Other components of equity                  |  |  |
|--|-----------------|----------------------------------|-------------------|---|--|--|
|  | Common<br>Stock | Additional<br>paid-in<br>capital | Treasury<br>stock | Remeasurement of<br>defined benefit<br>plan | Net gain(loss) on<br>fair value of<br>available-for-sale<br>financial assets | Net gain(loss) on fair value of cash flow hedges |
| Balance as of April 1, 2015  | 135,364         | 186,083                          | (37,295)          | -   | 17,082   | 803  |
| Profit for the period<br>Other comprehensive<br>income (loss)  |                 |                                  |                   |   | 1,823  | (201)  |
| Comprehensive income   | _               | _                                | _                 | _   | 1,823  | (201)  |
| Net change in treasury stock Dividends declared and approved to owners (Note 6) Transfer from other components of equity |                 |                                  | (9)               |   |  |  |
| to retained earnings Acquisition of non-controlling interests  |                 | 340                              |                   |   |  |  |
| Total transactions with owners   | -               | 340                              | (9)               | -   | -  | -  |
| Balance as of September 30, 2015   | 135,364         | 186,423                          | (37,304)          | -   | 18,905   | 602  |

|                             | Other components of equity |             |          |                 |                 |              |
|-----------------------------|----------------------------|-------------|----------|-----------------|-----------------|--------------|
|                             | Exchange                   | Total other |          | Equity          |                 |              |
|                             | differences on             | components  | Retained | attributable to | Non-controlling | Total equity |
|                             | translation of             | of equity   | earnings | owners of the   | interests       | Total equity |
|                             | foreign                    |             |          | parent          |                 |              |
|                             | operations                 |             |          |                 |                 |              |
| Balance as of April 1, 2015 | 135,662                    | 153,547     | 646,468  | 1,084,167       | 70,145          | 1,154,312    |
| Profit for the period       |                            |             | 34,543   | 34,543          | 2,834           | 37,377       |
| Other comprehensive         | (1,136)                    | 486         |          | 486             | (357)           | 129          |
| income (loss)               | (1,130)                    | 400         |          | 400             | (331)           | 12)          |
| Comprehensive income        | (1,136)                    | 486         | 34,543   | 35,029          | 2,477           | 37,506       |
| Net change in               |                            |             |          | (9)             |                 | (9)          |
| treasury stock              |                            |             |          | (9)             |                 | (9)          |
| Dividends declared          |                            |             |          |                 |                 |              |
| and approved to             |                            |             | (12,323) | (12,323)        | (464)           | (12,787)     |
| owners (Note 6)             |                            |             |          |                 |                 |              |
| Transfer from other         |                            |             |          |                 |                 |              |
| components of equity        |                            |             |          | -               |                 | -            |
| to retained earnings        |                            |             |          |                 |                 |              |
| Acquisition of              |                            |             |          | 340             | (2,608)         | (2,268)      |
| non-controlling interests   |                            |             |          | 340             | (2,000)         | (2,200)      |
| Total transactions with     | _                          | _           | (12,323) | (11,992)        | (3,072)         | (15,064)     |
| owners                      | _                          |             | (12,323) | (11,772)        | (3,072)         | (13,004)     |
| Balance as of September     | 134,526                    | 154,033     | 668,688  | 1,107,204       | 69,550          | 1,176,754    |
| 30, 2015                    | 154,520                    | 134,033     | 330,000  | 1,107,204       | 07,330          | 1,170,754    |

(Millions of Yen)

|  |                 |                                  |                   |                                       | (1   | Millions of Yen)  |  |
|--|-----------------|----------------------------------|-------------------|---------------------------------------|--|---|--|
|  |                 |                                  |                   | Other components of equity            |  |   |  |
|  | Common<br>Stock | Additional<br>paid-in<br>capital | Treasury<br>stock | Remeasurement of defined benefit plan | Net gain(loss) on<br>fair value of<br>available-for-sale<br>financial assets | Net gain(loss)<br>on fair value of<br>cash flow<br>hedges |  |
| Balance as of April 1, 2016  | 135,364         | 186,423                          | (37,312)          | -                                     | 23,617   | (267)   |  |
| Profit for the period Other comprehensive income (loss)  |                 |                                  |                   | (152)                                 | (456)  | (351)   |  |
| Comprehensive income   | -               | -                                | - 1               | (152)                                 | (456)  | (351)   |  |
| Net change in treasury stock Dividends declared and approved to owners (Note 6) Transfer from other components of equity to retained earnings Acquisition of non-controlling interests |                 |                                  | (2)               | 152                                   |  |   |  |
| Total transactions with owners   | -               | -                                | (2)               | 152                                   | -  | -   |  |
| Balance as of September 30, 2016   | 135,364         | 186,423                          | (37,314)          | -                                     | 23,161   | (618)   |  |

|                             | Other components of equity |             |          |                 |                 |              |
|-----------------------------|----------------------------|-------------|----------|-----------------|-----------------|--------------|
|                             | Exchange                   | Total other |          | Equity          |                 |              |
|                             | differences on             | components  | Retained | attributable to | Non-controlling | Total equity |
|                             | translation of             | of equity   | earnings | owners of the   | interests       | Total equity |
|                             | foreign                    |             |          | parent          |                 |              |
|                             | operations                 |             |          |                 |                 |              |
| Balance as of April 1, 2016 | 91,564                     | 114,914     | 678,424  | 1,077,813       | 69,951          | 1,147,764    |
| Profit for the period       |                            |             | 5,002    | 5,002           | 2,991           | 7,993        |
| Other comprehensive         | (80,825)                   | (91 794)    |          | (81,784)        | (599)           | (82,383)     |
| income (loss)               | (80,823)                   | (81,784)    |          | (61,764)        | (399)           | (82,383)     |
| Comprehensive income        | (80,825)                   | (81,784)    | 5,002    | (76,782)        | 2,392           | (74,390)     |
| Net change in               |                            |             |          | (2)             |                 | (2)          |
| treasury stock              |                            |             |          | (2)             |                 | (2)          |
| Dividends declared          |                            |             |          |                 |                 |              |
| and approved to             |                            |             | (12,686) | (12,686)        | (405)           | (13,091)     |
| owners (Note 6)             |                            |             |          |                 |                 |              |
| Transfer from other         |                            |             |          |                 |                 |              |
| components of equity        |                            | 152         | (152)    | -               |                 | -            |
| to retained earnings        |                            |             |          |                 |                 |              |
| Acquisition of              |                            |             |          |                 |                 |              |
| non-controlling interests   |                            |             |          | _               |                 | -            |
| Total transactions with     |                            | 152         | (12 929) | (12 699)        | (405)           | (12,002)     |
| owners                      | _                          | 152         | (12,838) | (12,688)        | (405)           | (13,093)     |
| Balance as of September     | 10,739                     | 33,282      | 670,588  | 988,343         | 71,938          | 1,060,281    |
| 30, 2016                    | 10,739                     | 33,262      | 070,300  | 900,343         | 71,936          | 1,000,201    |

# **Condensed Consolidated Statement of Cash Flows**

Ricoh Company, Ltd. and Consolidated Subsidiaries

| Other income       (17,543)       (1,619)         Share of profit (loss) of investments accounted for using the equity method       (48)       (51)         Finance income and costs       2,604       1,307         Income tax expenses       16,185       7,301         Decrease in trade and other receivables       6,841       22,752         Increase in inventories       (3,261)       (14,205)         Increase in lease receivables       (27,474)       (13,919)         Decrease in trade and other payables       (21,967)       (11,862)         Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318   |   | Millions of Yen    |                       |
|--|---|--------------------|-----------------------|
| I. CASH FLOWS FROM OPERATING ACTIVITIES:       37,377       7,993         Profit for the period Adjustments to reconcile profit for the period to net cash provided by operating activities -       53,124       52,270         Depreciation and amortization Other income (17,543)       (1,619)       (17,543)       (1,619)         Share of profit (loss) of investments accounted for using the equity method       (48)       (51)         Finance income and costs (10,185)       2,604       1,307         Income tax expenses (16,185)       7,301         Decrease in trade and other receivables (3,261)       (14,205)         Increase in lease receivables (27,474)       (13,919)         Decrease in trade and other payables (21,967)       (11,862)         Decrease in accrued pension and retirement benefits (8,546)       (6,423)         Other, net (33,515)       (5,194)         Interest and dividends received (1,389)       2,057         Interest paid (3,422)       (2,663)         Income taxes paid (15,168)       (10,426)         Net cash provided by operating activities (55,606)       27,318          |   | •                  | •                     |
| Profit for the period       37,377       7,993         Adjustments to reconcile profit for the period to net cash provided by operating activities -       53,124       52,270         Depreciation and amortization       53,124       52,270         Other income       (17,543)       (1,619)         Share of profit (loss) of investments accounted for using the equity method       (48)       (51)         Finance income and costs       2,604       1,307         Income tax expenses       16,185       7,301         Decrease in trade and other receivables       6,841       22,752         Increase in lease receivables       (27,474)       (13,919)         Decrease in trade and other payables       (21,967)       (11,862)         Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318 | A GLOVE OVER THE OUT OF THE ATTEMPT A COMMUNITY               | September 30, 2015 | September 30, 2016    |
| Adjustments to reconcile profit for the period to net cash provided by operating activities -  Depreciation and amortization 53,124 52,270 Other income (17,543) (1,619) Share of profit (loss) of investments accounted for using the equity method Finance income and costs 2,604 1,307 Income tax expenses 16,185 7,301 Decrease in trade and other receivables 6,841 22,752 Increase in inventories (3,261) (14,205) Increase in lease receivables (27,474) (13,919) Decrease in trade and other payables (21,967) (11,862) Decrease in accrued pension and retirement benefits (8,546) (6,423) Other, net 35,515 (5,194) Interest and dividends received 1,389 2,057 Interest paid (3,422) (2,663) Income taxes paid (15,168) (10,426) Net cash provided by operating activities 55,606 27,318  |   | 25.255             | <b>7</b> .00 <b>2</b> |
| Other income         (17,543)         (1,619)           Share of profit (loss) of investments accounted for using the equity method         (48)         (51)           Finance income and costs         2,604         1,307           Income tax expenses         16,185         7,301           Decrease in trade and other receivables         6,841         22,752           Increase in inventories         (3,261)         (14,205)           Increase in lease receivables         (27,474)         (13,919)           Decrease in trade and other payables         (21,967)         (11,862)           Decrease in accrued pension and retirement benefits         (8,546)         (6,423)           Other, net         35,515         (5,194)           Interest and dividends received         1,389         2,057           Interest paid         (3,422)         (2,663)           Income taxes paid         (15,168)         (10,426)           Net cash provided by operating activities         55,606         27,318   | Adjustments to reconcile profit for the period to net cash    | 31,311             | 7,993                 |
| Share of profit (loss) of investments accounted for using the equity method       (48)       (51)         Finance income and costs       2,604       1,307         Income tax expenses       16,185       7,301         Decrease in trade and other receivables       6,841       22,752         Increase in inventories       (3,261)       (14,205)         Increase in lease receivables       (27,474)       (13,919)         Decrease in trade and other payables       (21,967)       (11,862)         Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318   | Depreciation and amortization                                 | 53,124             | 52,270                |
| equity method       2,604       1,307         Income tax expenses       16,185       7,301         Decrease in trade and other receivables       6,841       22,752         Increase in inventories       (3,261)       (14,205)         Increase in lease receivables       (27,474)       (13,919)         Decrease in trade and other payables       (21,967)       (11,862)         Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318  | Other income  | (17,543)           | (1,619)               |
| Finance income and costs       2,604       1,307         Income tax expenses       16,185       7,301         Decrease in trade and other receivables       6,841       22,752         Increase in inventories       (3,261)       (14,205)         Increase in lease receivables       (27,474)       (13,919)         Decrease in trade and other payables       (21,967)       (11,862)         Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318   | Share of profit (loss) of investments accounted for using the | (48)               | (51)                  |
| Income tax expenses       16,185       7,301         Decrease in trade and other receivables       6,841       22,752         Increase in inventories       (3,261)       (14,205)         Increase in lease receivables       (27,474)       (13,919)         Decrease in trade and other payables       (21,967)       (11,862)         Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318  | equity method   |                    |                       |
| Decrease in trade and other receivables       6,841       22,752         Increase in inventories       (3,261)       (14,205)         Increase in lease receivables       (27,474)       (13,919)         Decrease in trade and other payables       (21,967)       (11,862)         Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318   | Finance income and costs                                      | 2,604              | 1,307                 |
| Increase in inventories       (3,261)       (14,205)         Increase in lease receivables       (27,474)       (13,919)         Decrease in trade and other payables       (21,967)       (11,862)         Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318  | Income tax expenses   | 16,185             | 7,301                 |
| Increase in lease receivables       (27,474)       (13,919)         Decrease in trade and other payables       (21,967)       (11,862)         Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318   | Decrease in trade and other receivables                       | 6,841              | 22,752                |
| Decrease in trade and other payables       (21,967)       (11,862)         Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318   | Increase in inventories                                       | (3,261)            | (14,205)              |
| Decrease in accrued pension and retirement benefits       (8,546)       (6,423)         Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318  | Increase in lease receivables                                 | (27,474)           | (13,919)              |
| Other, net       35,515       (5,194)         Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318  | Decrease in trade and other payables                          | (21,967)           | (11,862)              |
| Interest and dividends received       1,389       2,057         Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318  | Decrease in accrued pension and retirement benefits           | (8,546)            | (6,423)               |
| Interest paid       (3,422)       (2,663)         Income taxes paid       (15,168)       (10,426)         Net cash provided by operating activities       55,606       27,318  | Other, net  | 35,515             | (5,194)               |
| Income taxes paid(15,168)(10,426)Net cash provided by operating activities55,60627,318   | Interest and dividends received                               | 1,389              | 2,057                 |
| Net cash provided by operating activities 55,606 27,318  | Interest paid   | (3,422)            | (2,663)               |
|  | Income taxes paid   | (15,168)           | (10,426)              |
| II CACH ELOWS EDOM INVESTING ACTIVITIES.   | Net cash provided by operating activities                     | 55,606             | 27,318                |
| TIL CASH FLOWS FROM INVESTING ACTIVITES:   | II. CASH FLOWS FROM INVESTING ACTIVITIES:                     |                    |                       |
|  |   | 17.933             | 1,352                 |
|  |   |                    | (35,924)              |
|  |   | , , ,              | (12,615)              |
|  | •   |                    | (184)                 |
|  |   | 2,399              | 473                   |
| Decrease in time deposits 145 203  | Decrease in time deposits                                     | 145                | 203                   |
| Purchase of business, net of cash acquired (4,724) (287)   | Purchase of business, net of cash acquired                    | (4,724)            | (287)                 |
| Other, net (7,643) (5,855)   | Other, net  | (7,643)            | (5,855)               |
| Net cash used in investing activities (46,067) (52,837)  | Net cash used in investing activities                         | (46,067)           | (52,837)              |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:   | III. CASH FLOWS FROM FINANCING ACTIVITIES:                    |                    |                       |
|  |   | 18.901             | (1,588)               |
| •  | -   |                    | 143,670               |
|  |   |                    | (97,019)              |
|  |   | , , ,              | 31,567                |
|  |   |                    | (10,000)              |
|  |   | , , ,              | (12,686)              |
|  |   |                    | (3)                   |
|  | •   |                    | (425)                 |
|  |   |                    | 53,516                |
| IN PERSON OF EVOLVANCE DATE CHANGE ON CASH AND   | IV. EFFECT OF EXCHANGE RATE CHANGE ON CASH AND                |                    | (11,306)              |
|  |   | 42.474             | 16,691                |
| THE CARLLAND CARLLEOUTHALED TO A TOP DECEMBER OF   | VI. CASH AND CASH EQUIVALENTS AT BEGINNING OF                 |                    | 167,547               |
| VII. CASH AND CASH EQUIVALENTS AT END OF PERIOD 180,196 184,238  | VII. CASH AND CASH EQUIVALENTS AT END OF PERIOD               | 180,196            | 184,238               |

### **Notes to Condensed Consolidated Financial Statements**

Ricoh Company, Ltd. and Consolidated Subsidiaries

#### 1. REPORTING ENTITY

Ricoh Co., Ltd. (the "Company") is a company domiciled in Japan. The condensed consolidated financial statements of the Company as of and for the period ended September 30, 2016 comprise of the Company and its subsidiaries (the "Ricoh" as a consolidated group) and Ricoh's interest in associates. Ricoh's operating segments are composed of Imaging & Solutions, including MFPs & copiers, related parts & supplies, communications & information systems and services & solutions, Industrial Products, including thermal media and semiconductors, and Other, including digital cameras (see Note 4 "Operating Segment").

#### 2. BASIS OF PREPARATION

#### (1) Statements of Compliance

The condensed consolidated financial statements meets the requirements set out under Article 1-2, Paragraph 1, Item 2 of the Rules on Terminology, Formats and Compilation Methods of Quarterly Consolidated Financial Statements (Cabinet Office Ordinance No. 64 of 2007; hereinafter referred to as the "Rules on Quarterly Consolidated Financial Statements") under which the Company is qualified as a "specified company" and duly prepares such summary in accordance with IAS 34 "Interim Financial Reporting", under the provisions of Article 93 of the Rules on Quarterly Consolidated Financial Statements. As the condensed consolidated financial statements do not contain all the information required in annual consolidated financial statements, it should be read in combination with the consolidated financial statements for the fiscal year ended March 31, 2016, prepared in accordance with International Financial Reporting Standards ("IFRSs").

The condensed consolidated financial statements are presented in Japanese yen, which is also the Company's functional currency. All amounts presented in Japanese yen have been rounded to the nearest million.

### (2) Use of Estimates and Judgments

The preparation of condensed consolidated financial statements in accordance with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in future periods in which the revision affects.

Estimates and judgments that have significant impact on the amounts in the condensed consolidated financial statements for the half year ended September 30, 2016 remain the same as those that had significant impact on the amounts in the consolidated financial statements for the previous fiscal year.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

Ricoh did not change the significant accounting policies from the previous fiscal year, with the exception of the following.

The adoption of the following IFRSs has no material impact on Ricoh's condensed consolidated financial statements.

| IFRSs  | Title           | Summaries of new IFRSs/amendments                     |
|--------|-----------------|---|
| IFRS 7 | Financial       | Clarifying the criteria on whether a servicing        |
|        | Instruments:    | contract is continuing                                |
|        | Disclosures     | involvement in a transferred financial asset          |
|        |                 | Clarifying the applicability of the offset disclosure |
|        |                 | of financial assets and financial liabilities to      |
|        |                 | condensed interim financial statements                |
| IAS 1  | Presentation of | Clarifying disclosure requirement regarding           |
|        | Financial       | materiality considerations                            |
|        | Statements      |   |
| IAS 19 | Employee        | Clarifying the method to determine the discount rate  |
|        | Benefits        | for post-employment benefit obligations               |
| IAS 34 | Interim         | Clarifying disclosure requirement for information     |
|        | Financial       | "elsewhere in the interim financial report"           |
|        | Reporting       |   |
| IAS 16 | Property, Plant | Clarifying that a revenue-based method is not         |
|        | and Equipment   | considered to be an acceptable method of              |
| IAS 38 | Intangible      | depreciation and amortization in principle            |
|        | Assets          |   |

#### 4. OPERATING SEGMENTS

Ricoh's operating segments are comprised of Imaging & Solutions, including MFPs & copiers, related parts & supplies, communications & information systems and services & solutions, Industrial Products, including thermal media and semiconductors, and Other, including digital cameras.

Segment profit (loss) is based on operating profit, and is used by Ricoh's chief operating decision maker in deciding how to allocate resources and in assessing performance. Segment profit (loss) excludes certain corporate expenses, such as costs related to human resources, legal relations, investor relations, public relations, corporate planning and environmental activities.

The following tables present certain information regarding Ricoh's operating segments and geographic areas for the half year and three months ended September 30, 2015 and 2016. Intersegment sales are made at arm's-length prices. No single customer accounted for 10% or more of the total sales for the half year and three months ended September 30, 2015 and 2016.

## (a) Operating Segment Information

Half year ended September 30, 2015 and 2016

|   | Millions of Yen    |                    |  |
|---|--------------------|--------------------|--|
|   | Half year ended    | Half year ended    |  |
|   | September 30, 2015 | September 30, 2016 |  |
| Segment sales:  |                    |                    |  |
| Imaging & Solutions   | 978,054            | 855,349            |  |
| Industrial Products   | 69,417             | 64,684             |  |
| Other   | 53,704             | 56,912             |  |
| Intersegment sales  | (5,997)            | (5,502)            |  |
| Total segment sales   | 1,095,178          | 971,443            |  |
| Segment profit:   |                    |                    |  |
| Imaging & Solutions   | 78,696             | 35,458             |  |
| Industrial Products   | 6,103              | 4,474              |  |
| Other   | 1,321              | 2,695              |  |
| Total segment profit  | 86,120             | 42,627             |  |
| Reconciling items:  |                    |                    |  |
| Corporate expenses and elimination                                      | (30,002)           | (26,077)           |  |
| Finance income  | 3,431              | 3,450              |  |
| Finance costs   | (6,035)            | (4,757)            |  |
| Share of profit (loss) of investments accounted for using equity method | 48                 | 51                 |  |
| Profit before income tax expenses                                       | 53,562             | 15,294             |  |

Three months ended September 30, 2015 and 2016

|   | Millions of Yen    |                    |  |
|---|--------------------|--------------------|--|
|   | Three months ended | Three months ended |  |
|   | September 30, 2015 | September 30, 2016 |  |
| Segment sales:  |                    |                    |  |
| Imaging & Solutions   | 496,581            | 424,880            |  |
| Industrial Products   | 35,496             | 33,011             |  |
| Other   | 27,091             | 28,506             |  |
| Intersegment sales  | (3,165)            | (2,660)            |  |
| Total segment sales   | 556,003            | 483,737            |  |
| Segment profit:   |                    |                    |  |
| Imaging & Solutions   | 46,698             | 15,992             |  |
| Industrial Products   | 3,176              | 1,900              |  |
| Other   | 915                | 1,101              |  |
| Total segment profit  | 50,789             | 18,993             |  |
| Reconciling items:  |                    |                    |  |
| Corporate expenses and elimination                                      | (15,344)           | (13,313)           |  |
| Finance income  | 2,785              | 1,645              |  |
| Finance costs   | (4,156)            | (2,476)            |  |
| Share of profit (loss) of investments accounted for using equity method | 36                 | 48                 |  |
| Profit before income tax expenses                                       | 34,110             | 4,897              |  |

Intersegment sales represent sales of Industrial Products segment to Imaging & Solutions segment.

### (b) Geographic Information

Sales based on the location of customers are as follows:

Half year ended September 30, 2015 and 2016

|  | Million            | Millions of Yen    |  |  |
|--|--------------------|--------------------|--|--|
|  | Half year ended    | Half year ended    |  |  |
|  | September 30, 2015 | September 30, 2016 |  |  |
| Sales:                                       |                    |                    |  |  |
| Japan  | 367,021            | 364,791            |  |  |
| The Americas                                 | 352,870            | 292,845            |  |  |
| Europe, Middle East and Africa               | 259,984            | 220,928            |  |  |
| Other  | 115,303            | 92,879             |  |  |
| Consolidated                                 | 1,095,178          | 971,443            |  |  |
| The United States (included in The Americas) | 299,162            | 247,265            |  |  |

Three months ended September 30, 2015 and 2016

|  | Million            | Millions of Yen    |  |  |
|--|--------------------|--------------------|--|--|
|  | Three months ended | Three months ended |  |  |
|  | September 30, 2015 | September 30, 2016 |  |  |
| Sales:                                       |                    |                    |  |  |
| Japan  | 187,144            | 185,690            |  |  |
| The Americas                                 | 178,631            | 147,236            |  |  |
| Europe, Middle East and Africa               | 130,172            | 104,390            |  |  |
| Other  | 60,056             | 46,421             |  |  |
| Consolidated                                 | 556,003            | 483,737            |  |  |
| The United States (included in The Americas) | 151,601            | 125,008            |  |  |

#### 5. BONDS

As for the half year ended September 30, 2015, there was an issuance of straight bonds of \$20,000 million (0.27% per annum, due August 2020). There were repayments of straight bonds of \$20,000 million (0.61% per annum, due May 2015) and \$40,000 million (0.57% per annum, due June 2015).

As for the half year ended September 30, 2016, there were issuances of straight bonds of EURO 100 million (¥11,336 million) (0.37% per annum, due July 2019), ¥10,000 million (0.001% per annum, due September 2019) and ¥10,000 million (0.05% per annum, due September 2021). There was a repayment of straight bonds of ¥10,000 million (0.07% per annum, due July 2016).

### 6. DIVIDENDS

(a) Dividends paid during the half year ended September 30, 2015 and 2016 are as follows:

| D 1.   | Class of           | Amount of dividends | Dividends per share | Record         | Effective     | Source of            |
|--|--------------------|---------------------|---------------------|----------------|---------------|----------------------|
| Resolution   | shares             | (Millions of Yen)   | (Yen)               | date           | date          | dividends            |
| Ordinary general meeting of shareholders held on June 19, 2015 | Ordinary<br>shares | 12,323              | 17.0                | March 31, 2015 | June 22, 2015 | Retained<br>earnings |
| Ordinary general meeting of shareholders held on June 17, 2016 | Ordinary<br>shares | 12,686              | 17.5                | March 31, 2016 | June 20, 2016 | Retained earnings    |

(b) Dividends whose record date is in the second quarter but whose effective date is in the following quarter are as follows:

| Resolution   | Class of shares    | Amount of<br>dividends<br>(Millions<br>of Yen) | Dividends per<br>share<br>(Yen) | Record<br>date     | Effective date   | Source of dividends |
|--|--------------------|--|---------------------------------|--------------------|------------------|---------------------|
| Board of Directors'<br>meeting held on October<br>30, 2015 | Ordinary<br>shares | 12,686   | 17.5                            | September 30, 2015 | December 1, 2015 | Retained earnings   |
| Board of Directors'<br>meeting held on October<br>27, 2016 | Ordinary<br>shares | 16,310   | 22.5                            | September 30, 2016 | December 1, 2016 | Retained earnings   |

#### 7. FINANCIAL INSTRUMENTS

#### (1) Fair value of financial instruments by type

Carrying amounts and fair values of the major financial instruments are as follows:

|                        | Millions of Yen |            |                          |            |  |  |
|------------------------|-----------------|------------|--------------------------|------------|--|--|
|                        | As of March     | 31, 2016   | As of September 30, 2016 |            |  |  |
|                        | Carrying amount | Fair value | Carrying amount          | Fair Value |  |  |
| Assets:                |                 |            |                          |            |  |  |
| Trade receivables      | 82,703          | 85,827     | 86,440                   | 89,705     |  |  |
| Lease receivables      | 778,529         | 805,923    | 770,250                  | 797,528    |  |  |
| Installment loans      | 109,249         | 109,906    | 115,316                  | 116,009    |  |  |
| Derivative assets      | 4,740           | 4,740      | 2,156                    | 2,156      |  |  |
| Securities             | 65,425          | 65,425     | 64,786                   | 64,786     |  |  |
| Bonds                  | 1,659           | 1,659      | 1,431                    | 1,431      |  |  |
| Total                  | 1,042,305       | 1,073,480  | 1,040,379                | 1,071,615  |  |  |
| Liabilities:           |                 |            |                          |            |  |  |
| Derivative liabilities | (3,697)         | (3,697)    | (2,666)                  | (2,666)    |  |  |
| Loans and borrowings   | (592,045)       | (593,086)  | (619,196)                | (620,346)  |  |  |
| Lease liabilities      | (1,868)         | (1,941)    | (1,931)                  | (2,006)    |  |  |
| Total                  | (597,610)       | (598,724)  | (623,793)                | (625,018)  |  |  |

#### Note:

#### (i) Cash and cash equivalents, time deposits, and trade and other payables

These financial instruments are not included in the table above, as the carrying amounts approximate fair values due to the relatively short term nature.

#### (ii) Trade and other receivables

The receivables settled in a short period of trade and other receivables are not included in the table above, as the carrying amounts approximate fair values due to the short maturities of these instruments.

Fair value of the receivables expected to be recovered or settled after more than 12 months, per each receivable classified per certain business types, are calculated based on present value of such receivable discounted by the interest rate, which takes into account the period to maturity and the credit risk.

Trade and other receivables using inputs described above are classified as Level 2 under the fair value measurement and disclosure framework, since they are valued using observable market data.

#### (iii) Lease receivables and installment loans

Fair value of lease receivables and installment loans, per each receivable classified per certain period, are calculated based on present value of such receivable discounted by the interest rate, which takes into account the period to maturity and the credit risk. Lease receivables and installment loans using inputs described above are classified as Level 2 under the fair value measurement and disclosure framework, since they are valued using observable market data.

#### (iv) Derivatives

Derivative instruments include interest rate swap agreements, foreign currency contracts and foreign currency options. Fair values of these instruments are mainly measured by obtaining quotes from brokers or proper valuation method based on available information.

#### (v) Securities and bonds

Securities and bonds include marketable securities, bonds and unlisted securities. Marketable securities and bonds are held at fair value using quoted prices in an active market. The fair value of unlisted securities is measured using the comparable companies' analysis or other reasonable valuation methods.

#### (vi) Loans, borrowings and lease liabilities

Loans and borrowings expected to be settled in less than 12 months are not included in the table above, as the carrying amounts approximate fair values due to the short maturities of these instruments.

Fair value of loans, borrowings and lease liabilities are calculated from estimated present value using year-end borrowing rates derived from future cash flows, on a per-loan basis, as well as calculated based on market prices. Loans, borrowings and lease liabilities using inputs described above are classified as Level 2 under the fair value measurement and disclosure framework, since they are valued using observable market data.

#### (2) Fair value hierarchy applied in condensed consolidated statement of financial position

The fair value hierarchy of financial instruments is categorized as follows from Level 1 to Level 3:

Level 1: Quoted prices in active markets with respect to identical assets or liabilities

Level 2: Inputs other than quoted prices that are observable, either directly or indirectly

Level 3: Inputs not based on observable market data

The following tables present the fair value hierarchy of financial assets and liabilities that are measured at the fair values in the condensed consolidated statement of financial position.

| _                      | Millions of Yen      |         |         |        |  |  |
|------------------------|----------------------|---------|---------|--------|--|--|
|                        | As of March 31, 2016 |         |         |        |  |  |
|                        | Level 1              | Level 2 | Level 3 | Total  |  |  |
| Derivative assets      | -                    | 4,740   | -       | 4,740  |  |  |
| Securities             | 62,369               | -       | 3,056   | 65,425 |  |  |
| Bonds                  | 1,659                | =       | -       | 1,659  |  |  |
| Total assets           | 64,028               | 4,740   | 3,056   | 71,824 |  |  |
| Derivative liabilities | -                    | 3,697   | -       | 3,697  |  |  |
| Total liabilities      | -                    | 3,697   |         | 3,697  |  |  |

| _                      | Millions of Yen          |         |         |        |  |  |
|------------------------|--------------------------|---------|---------|--------|--|--|
| _                      | As of September 30, 2016 |         |         |        |  |  |
|                        | Level 1                  | Level 2 | Level 3 | Total  |  |  |
| Derivative assets      | -                        | 2,156   | -       | 2,156  |  |  |
| Securities             | 61,572                   | -       | 3,214   | 64,786 |  |  |
| Bonds                  | 1,431                    | -       | =       | 1,431  |  |  |
| Total assets           | 63,003                   | 2,156   | 3,214   | 68,373 |  |  |
| Derivative liabilities | -                        | 2,666   | -       | 2,666  |  |  |
| Total liabilities      | -                        | 2,666   | =       | 2,666  |  |  |

#### Note:

- (i) Derivative instruments consist of interest rate swap agreements, foreign currency contracts and foreign currency options. These derivative instruments are classified as Level 2 in the fair value hierarchy, since they are valued using observable market data such as LIBOR-based yield curves.
- (ii) Securities and bonds include marketable equity securities, bonds and unlisted securities. Marketable equity securities and bonds are observable and valued using a market approach based on the quoted market

prices of identical instruments in active markets, and therefore marketable equity securities and bonds are classified as Level 1. As for unlisted securities, Ricoh determines the fair value based on an approach using observable inputs such as the comparable company's share prices and unobservable inputs, and therefore unlisted securities are classified as Level 3.

There were no significant changes in the nature of Level 3 securities during the period.

# 8. SUPPLEMENTARY INFORMATION TO THE CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

The following amounts were charged to selling, general and administrative expenses for the half year and three months ended September 30, 2015 and 2016:

|                                   | Millions of Yen    |                    |  |
|-----------------------------------|--------------------|--------------------|--|
|                                   | Half year ended    | Half year ended    |  |
|                                   | September 30, 2015 | September 30, 2016 |  |
| Research and development expenses | 50,860             | 50,001             |  |
| Shipping and handling costs       | 14,357             | 12,778             |  |
| Advertising costs                 | 5,252              | 4,328              |  |

|                                   | Million            | Millions of Yen    |  |
|-----------------------------------|--------------------|--------------------|--|
|                                   | Three months ended | Three months ended |  |
|                                   | September 30, 2015 | September 30, 2016 |  |
| Research and development expenses | 27,017             | 26,237             |  |
| Shipping and handling costs       | 7,059              | 6,305              |  |
| Advertising costs                 | 2,649              | 2,416              |  |

#### 9. EARNINGS PER SHARE

Earnings per share are as follows.

Diluted net income per share for the half year ended September 30, 2015 and 2016 is omitted because the Company did not have potentially dilutive common shares that were outstanding for the period.

|  | Half year ended    | Half year ended    |
|--|--------------------|--------------------|
|  | September 30, 2015 | September 30, 2016 |
| Profit attributable to owners of the parent (millions of yen)                  | 34,543             | 5,002              |
| Weighted average number of issued and outstanding shares (thousands of shares) | 724,897            | 724,887            |
| Earnings per share (attributable to owners of the parent) (yen)                | 47.65              | 6.90               |

|  | Three months ended<br>September 30, 2015 | Three months ended<br>September 30, 2016 |
|--|--|--|
| Profit attributable to owners of the parent (millions of yen)                  | 21,557                                   | 231                                      |
| Weighted average number of issued and outstanding shares (thousands of shares) | 724,896                                  | 724,887                                  |
| Earnings per share (attributable to owners of the parent) (yen)                | 29.74                                    | 0.32                                     |

#### 10. CAPITAL COMMITMENTS AND CONTINGENCIES

As of March 31, 2016 and September 30, 2016, Ricoh had outstanding contractual commitments for acquisition or construction of property, plant and equipment and other assets aggregating \(\frac{\pma}{2}\)22,968 million and \(\frac{\pma}{19}\),825 million.

As of March 31, 2016 and September 30, 2016, there were no significant contingent liabilities.

As of September 30, 2016, the Company and certain subsidiaries were parties to litigation involving routine matters, such as patent rights. In the opinion of management, the ultimate liability, if any, resulting from such litigation will not materially affect the financial position or the results of operations of Ricoh.

#### 11. SUBSEQUENT EVENTS

There are no material subsequent events.

#### 12. AUTHORIZATION OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed consolidated financial statements were authorized for issue by Zenji Miura, Representative Director and President, and Yukihiko Yamanaka, Corporate Vice President and Corporate Financial Executive, on November 10, 2016.