

## **QUARTERLY REPORT**

Half year ended September 30, 2011

(Results for the Period from April 1, 2011 to September 30, 2011)

Three months ended September 30, 2011

(Results for the Period from July 1, 2011 to September 30, 2011)

#### Performance Outline (Consolidated)

(1) Half year ended September 30, 2011, 2010 and Year ending March 31, 2012 (Forecast)

(1) Half year chied September 50, 2011, 2010 and Tear en		,		(Bill	ions of yen)
	Half year ended September 30, 2011 Results	Half year ended September 30, 2010 Results	Change	Year ending March 31, 2012 Forecast	Change
Domestic sales	434.5	439.0	-1.0%	905.0	3.3%
Overseas sales	504.3	531.7	-5.2%	1,045.0	-2.0%
Net sales	938.8	970.8	-3.3%	1,950.0	0.4%
Gross profit	386.2	402.9	-4.1%	780.0	-1.3%
Operating income (loss)	-1.7	38.0	-	37.0	-38.5%
Income (loss) before income taxes	-7.7	28.0	-	26.5	-41.6%
Net income (loss) attributable to Ricoh Company, Ltd.	-7.3	12.5		10.0	-49.1%
Exchange rate (Yen/US\$)	79.82	89.03	-9.21	77.41	-8.36
Exchange rate (Yen/EURO)	113.94	114.14	-0.20	109.47	-3.81
Net income (loss) attributable to Ricoh Company, Ltd.					
shareholders per share-basic (yen) Net income (loss) attributable to Ricoh Company, Ltd.	-10.15	17.24	-27.39	13.78	-13.30
shareholders per share-diluted (yen)	-10.15	16.77	-26.92	13.77	-12.76
Cash flows from operating activities	11.3	67.5	-56.2	_	_
Cash flows from investing activities	-52.8	-49.6	-3.1	_	_
Cash flows from financing activities	5.9	23.3	-17.3	_	_
Cash and cash equivalents at end of period	136.3	274.0	-137.7		-
Capital expenditures	36.7	39.5	-2.8	65.0	-1.9
Depreciation for tangible fixed assets	30.8	33.4	-2.5	65.0	-2.2
R&D expenditures	59.5	53.9	5.5	115.0	4.1

	September 30, 2011	March 31, 2011	Change
Total assets	2.186.9	2.262.3	-75.4
Ricoh Company, Ltd. shareholders' equity	861.7	929.8	-68.1
Interest-bearing debt	643.2	630.4	12.7
Ricoh Company, Ltd. shareholders' equity ratio (%)	39.4	41.1	-1.7
Ricoh Company, Ltd. shareholders' equity per share (yen)	1,187.78	1,281.70	-93.92

#### (2) Three months ended September 30, 2010 and 2011

		(Billio	ons of yen)
	Three months ended	Three months ended	
	September 30, 2011	September 30, 2010	Change
	Results	Results	
Domestic sales	219.3	226.1	-3.0%
Overseas sales	253.3	261.7	-3.2%
Net sales	472.7	487.9	-3.1%
Gross profit	192.1	198.6	-3.2%
Operating income (loss)	-11.7	16.1	-
Income (loss) before income taxes	-16.2	12.5	-
Net income (loss) attributable to Ricoh Company, Ltd.	-10.8	5.1	
Exchange rate (Yen/US\$)	77.94	85.95	-8.01
Exchange rate (Yen/EURO)	110.31	110.80	-0.49
Net income (loss) attributable to Ricoh Company, Ltd.			
shareholders per share-basic (yen) Net income (loss) attributable to Ricoh Company, Ltd.	-14.90	7.13	-22.03
shareholders per share-diluted (yen)	-14.90	6.94	-21.84
Capital expenditures	20.0	23.7	-3.6
Depreciation for tangible fixed assets	15.2	17.3	-2.1
R&D expenditures	31.8	28.3	3.4

#### Ricoh Company, Ltd.

<sup>\*</sup> The Company bases the forecast estimates for the fiscal year ending March 31, 2012 above upon information currently available to management, which involves risks and uncertainties that could cause actual results to differ materially from those projected.

## Ricoh Company, Ltd. and Consolidated Subsidiaries

Financial Highlights for the Second Quarter Ended September 30, 2011 (U.S. GAAP Financial Information)

#### 1. Results for the Period from April 1, 2011 to September 30, 2011

(1) Operating Results		(Millions of yen)
	Half year ended	Half year ended
	September 30, 2011	September 30, 2010
Net sales	938,885	970,856
(% change from the previous corresponding period)	-3.3	-1.8
Operating income (loss)	-1,776	38,012
(% change from the previous corresponding period)	-	171.6
Income (loss) before income taxes	-7,754	28,065
(% change from the previous corresponding period)	-	314.8
Net income (loss) attributable to Ricoh Company, Ltd.	-7,363	12,512
(% change from the previous corresponding period)	-	592.0
Net income (loss) attributable to Ricoh Company, Ltd. shareholders		
per share-basic (yen)	-10.15	17.24
Net income (loss) attributable to Ricoh Company, Ltd. shareholders		
per share-diluted (yen)	-10.15	16.77

Notes:

i. Comprehensive income: ¥ -54,161 million ( - %) (¥ -30,822 million ( - %) in income in previous fiscal year)

(2) Financial Position		(Millions of yen)
	September 30, 2011	March 31, 2011
Total assets	2,186,920	2,262,396
Total equity	916,126	982,764
Ricoh Company, Ltd. shareholders' equity	861,736	929,877
Ricoh Company, Ltd. shareholders' equity ratio (%)	39.4	41.1

#### 2. Dividend information

	Year ended	Year ending
	March 31, 2011	March 31, 2012
9	(Results)	(Forecast)
Cash dividends, applicable to the year (yen)	33.00	33.00
Interim (yen)	16.50	16.50
Year-end (yen)	16.50	16.50

Notes: Revision of expected dividends during this period: No

3. Forecast of Operating Results from April 1, 2011 to March 31, 2012

 Year ending March 31, 2012

 Net sales
 1,950,000

 Operating income
 37,000

 Income before income taxes
 26,500

 Not income attributable to Ricch Company. Ltd.
 10,000

(Millions of yen)

Income before income taxes

Net income attributable to Ricoh Company, Ltd.

Net income attributable to Ricoh Company, Ltd. shareholders

per share (yen)

13.78

Notes: Revision of forecast of consolidated operating results during this period: Yes

#### 4. Others

- (1) Changes in significant subsidiaries: No
- (2) Adoption of concise quarterly accounting method or procedure: No
- (3) Changes in accounting method: No
- (4) Number of common stock outstanding (including treasury stock):

As of September 30, 2011 744,912,078 shares As of March 31, 2011 744,912,078 shares

(5) Number of treasury stock:

As of September 30, 2011 19,413,429 shares As of March 31, 2011 19,409,410 shares

(6) Average number of common stock:

As of September 30, 2011 725,501,005 shares As of September 30, 2010 725,577,955 shares

#### **Consolidated Performance**

#### 1. Operating results

#### \*Overview

Consolidated net sales of Ricoh Group for the first half of fiscal year 2011 (the six months period from April 1, 2011 to September 30, 2011) decreased by 3.3% as compared to the previous corresponding period, to \$938.8 billion. During this period, the average yen exchange rates were \$79.82 against the U.S. dollar (up \$9.21) and \$13.94 against the Euro (up \$0.20). Net sales would have decreased by 0.2% excluding impact of such foreign currency exchange fluctuation.

The Japanese economy had shown recovery from the impact of the Great East Japan Earthquake. However, unpredictable situation remained because of the sharp appreciation of the Yen against the U.S. dollar and the Euro as well as decline of the stock market. Under the severe situation, domestic sales in all the segments such as the Imaging & Solutions, Industrial Products and Other decreased from the previous corresponding period. Consequently, overall sales in Japan decreased by 1.0% as compared to the previous corresponding period.

As for the overseas economy, in the emerging markets such as China, recovery trend is generated from increase in their domestic demand. However, it remained uncertain due to the financial crisis and debt problem in some European countries. Ricoh continued to face the severe business environment in Americas and Europe due to the appreciation of the Yen.

As for overseas sales by region, as compared to the previous corresponding period, sales in the Americas decreased by 11.6% due to foreign currency exchange fluctuation (1.2%, excluding foreign currency exchange fluctuation), sales in Europe, the Yen against Euro appreciated, however, increased by 0.4% (1.0%, excluding foreign currency exchange fluctuation), and sales in Other region, which includes China, South East Asia and Oceania, increased by 3.5% (5.9%, excluding foreign currency exchange fluctuation).

As a result, sales in the overseas market decreased by 5.2% as compared to the previous corresponding period. Excluding effects of foreign currency fluctuations, net sales in overseas would have increased by 0.5% as compared to the previous corresponding period.

Gross profit decreased by 4.1% as compared to the previous corresponding period, to \$386.2 billion due primarily to decrease in sales, the appreciation of the Yen and \$2.3 billion in restructuring cost.

Selling, general and administrative expenses increased by 6.3% as compared to the previous corresponding period, to \$388.0 billion due primarily to increase in R&D expenditures and \$21.6 billion in restructuring cost.

As a result, operating income sharply decreased as compared to the previous corresponding period, to ¥1.7 billion loss (operating income ¥38.0 billion for the previous corresponding period).

As for other (income) expenses, foreign exchange loss decreased as compared to the previous corresponding period. However, income before income taxes decreased as compared to the previous corresponding period, to \(\frac{\pmathbf{7}}{7}\). To billion loss (income before income taxes \(\frac{\pmathbf{2}}{2}\)8.0 billion for the previous corresponding period).

As a result, net income attributable to Ricoh Company, Ltd. decreased by ¥19.8 billion as compared to the previous corresponding period, to ¥7.3 billion loss (net income ¥12.5 billion for the previous corresponding period). As for comprehensive income, comprehensive loss increased due primarily to decrease of cumulative translation adjustments.

#### \*Conditions by Product Line

Conditions by Product Line for half year ended September 30, 2011 are as follows;

#### Imaging & Solutions (Sales down 2.6% to ¥829.1 billion)

#### Imaging Solutions (Sales down 3.5% to ¥731.0 billion)

Sales in this category decreased by 3.5% as compared to the previous corresponding period, to ¥731.0 billion. The sales would have increased by 0.4% excluding the effects of foreign currency fluctuations.

As for sales of PPCs, MFPs and printers, while the sales of color products remained steady, the sales of monochrome products decreased as compared to the previous corresponding period.

#### Network System Solutions (Sales up 4.9% to ¥98.0 billion)

Sales in this category increased by 4.9% as compared to the previous corresponding period, to \( \frac{\text{\$\frac{4}}}{98.0} \) billion due primarily to the sales of PC servers, installation and maintenance of network environment and enterprise system software.

As a result, sales in the Imaging & Solutions segment decreased by 2.6% as compared to the previous corresponding period, to ¥829. billion. Operating income decreased by 48.4% as compared to the previous corresponding period, to ¥37.6 billion due primarily to restructuring cost and the appreciation of Japanese Yen. Increase in sales of value-added high-margin products in addition to ongoing cost reduction could not fully offset decrease in operating income.

#### Industrial Products (Sales down 9.5% to ¥50.4 billion)

Sales in the Industrial Products segment decreased by 9.5% as compared to the previous corresponding period, to ¥50.4 billion. Sales of semiconductor devices decreased in Japan as compared to the previous corresponding period.

As a result, operating loss in the Industrial Products segment amounted to ¥2.1 billion (operating income ¥1.0 billion for the previous corresponding period).

#### Other (Sales down 7.5% to ¥59.3 billion)

Net sales in the Other segment decreased by 7.5% as compared to the previous corresponding period, to ¥59.3 billion. Sales of digital cameras decreased in Japan and overseas. In addition, investment in new business increased.

As a result operating loss in the Other segment amounted to \(\xi\$2.8 billion (operating loss \(\xi\$0.4 billion for the previous corresponding period).

#### 2. Financial Position

\*Assets, Liabilities and Equity

For Assets, cash and time deposits and trade receivables decreased from the end of the previous fiscal year. The yen equivalent of foreign-currency-denominated assets decreased due to the appreciation of the Yen developed from the previous fiscal year. Inventories increased due partly to initial stock for launch of new products. As a result, total assets decreased by \(\frac{\pmathbf{Y}}{75.4}\) billion, to \(\frac{\pmathbf{Y}}{2},186.9\) billion.

For Liabilities, the interest-bearing debt increased, however, total liabilities decreased by \(\xi\)8.8 billion, to \(\xi\)1,270.7 billion.

For Total Equity, the change in retained earnings resulted from payment for dividends and net loss attributable to Ricoh Company, Ltd. Accumulated other comprehensive loss increased due primarily to the fluctuation of cumulative translation adjustments reflecting exchange fluctuation from the end of the previous period. As a result, Total Equity decreased by ¥66.6 billion from the end of the previous fiscal year, to ¥916.1 billion.

\*Cash Flows (First half year from April 1, 2011 to September 30, 2011)

Net cash provided by operating activities in this period decreased by ¥56.2 billion as compared to the previous corresponding period, to ¥11.3 billion due primarily to increase of inventory.

Net cash used in investing activities in this period increased by ¥3.1 billion as compared to the previous corresponding period, to ¥52.8 billion

As a result, free cash outflows generated by operating and investing activities amounted to ¥41.5 billion while free cash inflows amounted to ¥17.8 billion in the previous corresponding period.

Net cash provided by financing activities in this period decreased by ¥17.3 billion as compared to the previous corresponding period, to ¥5.9 billion.

As a result, cash and cash equivalents at the end of this first half decreased by ¥13.7 billion as compared to the end of the previous fiscal year, to ¥136.3 billion.

#### 3. Forecast for the entire fiscal year

As for the forecast of business results for the fiscal year ending March 31,2012, Ricoh revises its forcast of sales, gross profit, operating income, income before income taxes and net income attributable to Ricoh Company, Ltd. downward, reflecting the recent business environment such as exchange rate fluctuation.

Ricoh assumes exchange rates of ¥75.00 against the U.S. dollar and of ¥105.00 against the Euro in and after the third quarter, which were revised from the forecast that announced in August 2011. The actual exchange rates during the first half of fiscal year 2011 are incorporated in annual exchange rates assumption.

Our performance forecast for fiscal year 2012 is as follows:

Exchange Rate Assumptions for the full year ending March 31, 2012

US\$ 1 = \$77.41 (\\$85.77 in previous fiscal year)

EURO 1 = \$109.47 (\\$\\$113.28\) in previous fiscal year)

				(Billions of yen)
	Year ending	Year ended		
	March 31, 2012	March 31, 2011	Change	
	(Forecast)	(Results)		
Domestic sales	905.0	875.8	3.3%	
Overseas sales	1,045.0	1,066.1	-2.0%	
Net sales	1,950.0	1,942.0	0.4%	
Gross profit	780.0	790.0	-1.3%	
Operating income	37.0	60.1	-38.5%	
Income before income taxes	26.5	45.4	-41.6%	
Net income attributable				
to Ricoh Company, Ltd.	10.0	19.6	-49.1%	

<sup>\*</sup> Ricoh bases the forecast estimates for the year ending March 31, 2012 above upon information currently available to management, which involves risks and uncertainties that could cause actual results to differ materially from those projected.

#### 4. Others

- (1) Changes in significant subsidiaries: Not applicable
- (2) Adoption of concise quarterly accounting method or procedure: Not applicable
- (3) Changes in accounting method: Not applicable

#### **5.** Consolidated Financial Statements

## (1) Consolidated Balance Sheets Assets

Assets			(Millions of yen)
	September 30, 2011	March 31, 2011	Change
Current Assets			
Cash and time deposits	138,605	181,179	-42,574
Trade receivables	625,423	657,817	-32,394
Inventories	188,934	171,033	17,901
Other current assets	60,051	63,990	-3,939
Total Current Assets	1,013,013	1,074,019	-61,006
Fixed Assets			
Tangible fixed assets	262,509	264,740	-2,231
Finance receivables	445,068	445,782	-714
Other investments	466,330	477,855	-11,525
Total Fixed Assets	1,173,907	1,188,377	-14,470
Total Assets	2,186,920	2,262,396	-75,476
Note:			
Contents of cash and time deposits;			
Cash and cash equivalents	136,311	179,169	
Time deposits	2,294	2,010	
Liabilities and Equity			(Millions of yen)
Discrimes and Espain	September 30, 2011	March 31, 2011	Change
Current Liabilities	•		
Trade payables	245,969	250,483	-4,514
Short-term borrowings	162,788	151,023	11,765
Other current liabilities	208,466	213,194	-4,728
Total Current Liabilities	617,223	614,700	2,523
Fixed Liabilities			
Long-term indebtedness	480,422	479,422	1,000
Accrued pension and severance costs	134,138	140,975	-6,837
Other fixed liabilities	39,011	44,535	-5,524
Total Fixed Liabilities	653,571	664,932	-11,361
Total Liabilities	1,270,794	1,279,632	-8,838
Equity			
Common stock	135,364	135,364	-
Additional paid-in capital	186,083	186,083	-
Retained earnings	796,625	815,970	-19,345
Accumulated other comprehensive loss	-219,506	-170,702	-48,804
Treasury stock	-36,830	-36,838	8
Total Ricoh Company, Ltd. shareholders' equity	861,736	929,877	-68,141
Noncontrolling interests	54,390	52,887	1,503
Total Equity	916,126	982,764	-66,638
Total Liabilities and Equity	2,186,920	2,262,396	-75,476
Note:			
Accumulated other comprehensive loss;			
Net unrealized holding gains (losses) on available-for-sale securities	40	2,466	-2,426
Pension liability adjustments	-48,015	-47,514	-501
Net unrealized gains (losses) on derivative instruments	-1,197	-1,168	-29
Cumulative translation adjustments	-170,334	-124,486	-45,848
Reference: Exchange rate	September 30, 2011	March 31, 2011	
US\$ 1	¥76.65	¥83.15	
EURO 1			
	¥104.11	¥117.57	

#### (2) Consolidated Statements of Income

Half year ended September 30, 2011 and 2010  $\,$ 

			(Millio	ons of yen)
	Half year ended	Half year ended		
	September 30, 2011	September 30, 2010	Change	%
Net sales	938,885	970,856	-31,971	-3.3
Cost of sales	552,623	567,938	-15,315	-2.7
Percentage of net sales (%)	58.9	58.5		
Gross Profit	386,262	402,918	-16,656	-4.1
Percentage of net sales (%)	41.1	41.5		
Selling, general and administrative expenses	388,038	364,906	23,132	6.3
Percentage of net sales (%)	41.3	37.6		
Operating income (loss)	-1,776	38,012	-39,788	
Percentage of net sales (%)	-0.2	3.9		
Other (income) expenses				
Interest and dividend income	1,502	1,375	127	9.2
Percentage of net sales (%)	0.2	0.1		
Interest expense	3,418	3,911	-493	-12.6
Percentage of net sales (%)	0.4	0.4		
Other, net	4,062	7,411	-3,349	-45.2
Percentage of net sales (%)	0.4	0.7		
Income (loss) before income taxes,				
equity income and minority interests	-7,754	28,065	-35,819	-
Percentage of net sales (%)	-0.8	2.9		
Provision for income taxes	-2,542	13,594	-16,136	
Percentage of net sales (%)	-0.2	1.4		
Equity in earnings of affiliates	-1	-7	6	
Percentage of net sales (%)	-0.0	-0.0		
Consolidated net income (loss)	-5,213	14,464	-19,677	
Percentage of net sales (%)	-0.6	1.5		
Net income attributable to noncontrolling interests	2,150	1,952	198	10.1
Percentage of net sales (%) Net income (loss) attributable to Ricoh Company.	0.2	0.2		
Ltd.	-7,363	12,512	-19,875	
Percentage of net sales (%)	-0.8	1.3		
Reference : Exchange rate				
US\$ 1	¥79.82	¥89.03		
EURO 1	¥113.94	¥114.14		

Three months ended September 30, 2011 and 2010

			(Millio	ons of yen)
	Three months ended	Three months ended		<u>.</u>
	September 30, 2011	September 30, 2010	Change	%
Net sales	472,737	487,902	-15,165	-3.1
Cost of sales	280,571	289,302	-8,731	-3.0
Percentage of net sales (%)	59.4	59.3		
Gross Profit	192,166	198,600	-6,434	-3.2
Percentage of net sales (%)	40.6	40.7		
Selling, general and administrative expenses	203,949	182,435	21,514	11.8
Percentage of net sales (%)	43.1	37.4		
Operating income	-11,783	16,165	-27,948	-
Percentage of net sales (%)	-2.5	3.3		
Other (income) expenses				
Interest and dividend income	894	778	116	14.9
Percentage of net sales (%)	0.2	0.2		
Interest expense	1,958	2,057	-99	-4.8
Percentage of net sales (%)	0.4	0.4		
Other, net	3,430	2,313	1,117	48.3
Percentage of net sales (%)	0.7	0.5		
Income (loss) before income taxes,				
equity income and minority interests	-16,277	12,573	-28,850	_
Percentage of net sales (%)	-3.4	2.6		
Provision for income taxes	-6,436	6,298	-12,734	-
Percentage of net sales (%)	-1.3	1.3		
Equity in earnings of affiliates	7	0	7	-
Percentage of net sales (%)	0.0	0.0		
Consolidated net income (loss)	-9,834	6,275	-16,109	-
Percentage of net sales (%)	-2.1	1.3		
Net income attributable to noncontrolling interests	975	1,096	-121	-11.0
Percentage of net sales (%)	0.2	0.2		
Net income (loss) attributable to Ricoh Company				
Ltd.	-10,809	5,179	-15,988	-
Percentage of net sales (%)	-2.3	1.1		
Reference: Exchange rate				
US\$ 1	¥77.94	¥85.95		
EURO 1	¥110.31	¥110.80		

#### **Consolidated Sales by Product Category**

	Half year ended	Half year ended		
	September 30, 2011	September 30, 2010	Change	%
<imaging &="" solutions=""></imaging>				
Imaging Solutions	731,057	757,498	-26,441	-3.5
Percentage of net sales (%)	77.9	78.0		
Network System Solutions	98,048	93,485	4,563	4.9
Percentage of net sales (%)	10.4	9.7		
Imaging & Solutions Total	829,105	850,983	-21,878	-2.6
Percentage of net sales (%)	88.3	87.7		
<industrial products=""></industrial>				
Industrial Products	50,450	55,743	-5,293	-9.5
Percentage of net sales (%)	5.4	5.7		
<other></other>				
Other	59,330	64,130	-4,800	-7.5
Percentage of net sales (%)	6.3	6.6		
Grand Total	938,885	970,856	-31,971	-3.3
Percentage of net sales (%)	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥79.82	¥89.03		
EURO 1	¥113.94	¥114.14		
Three months ended September 30, 2011 and 2010			(Mil	lions of yen)
	Three months ended	Three months ended		
	September 30, 2011	September 30, 2010	Change	%
<imaging &="" solutions=""></imaging>				
Imaging Solutions	363,245	371,938	-8,693	-2.3
Percentage of net sales (%)	<i>76.8</i>	76.2		
Network System Solutions	53,755	54,356	-601	-1.1
Percentage of net sales (%)	11.4	11.2		
Imaging & Solutions Total	417,000	426,294	-9,294	-2.2
Percentage of net sales (%)	88.2	87.4		
<industrial products=""></industrial>				
Industrial Products	25,306	27,838	-2,532	-9.1
Percentage of net sales (%)	5.4	5.7		
<other></other>				
Other	30,431	33,770	-3,339	-9.9
Percentage of net sales (%)	6.4	6.9		
Grand Total	472,737	487,902	-15,165	-3.1
Percentage of net sales (%)	100.0	100.0		
Reference : Exchange rate				

<sup>\*</sup>Each category includes the following product line:

Imaging Solutions Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners,

¥110.31

¥110.80

Network System Solutions

MFPs (multifunctional printers), laser printers and software

Personal computers, servers, network systems and network related software

Thermal media, optical equipment, semiconductor devices, electronic components and measuring equipment Industrial Products

Other Digital cameras

Service&Support, such as MDS(Managed Document Services) was changed from Network System Solutions to Imaging Solutions.

The reclassification was made to the prior year's figures to conform with the current year's presentation.

<sup>\*</sup>Product lines included in Product Category was changed in the first quarter of fiscal year 2011.

# Consolidated Sales by Geographic Area Half year ended September 30, 2011 and 2010

Half year ended September 30, 2011 and 2010			(Millie	ons of yen)
	Half year ended	Half year ended		
	September 30, 2011	September 30, 2010	Change	%
<domestic></domestic>	434,501	439,065	-4,564	-1.0
Percentage of net sales (%)	46.3	45.2		
<overseas></overseas>	504,384	531,791	-27,407	-5.2
Percentage of net sales (%)	53.7	54.8		
The Americas	234,240	264,857	-30,617	-11.6
Percentage of net sales (%)	24.9	27.3		
Europe	201,940	201,051	889	0.4
Percentage of net sales (%)	21.5	20.7		
Other	68,204	65,883	2,321	3.5
Percentage of net sales (%)	7.3	6.8		
Grand Total	938,885	970,856	-31,971	-3.3
Percentage of net sales (%)	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥79.82	¥89.03		
EURO 1	¥113.94	¥114.14		

	Three months ended	Three months ended		
	September 30, 2011	September 30, 2010	Change	%
<domestic></domestic>	219,354	226,149	-6,795	-3.0
Percentage of net sales (%)	46.4	46.4		
<overseas></overseas>	253,383	261,753	-8,370	-3.2
Percentage of net sales (%)	53.6	53.6		
The Americas	118,671	131,447	-12,776	-9.7
Percentage of net sales (%)	25.1	26.9		
Europe	99,446	97,934	1,512	1.5
Percentage of net sales (%)	21.0	20.1		
Other	35,266	32,372	2,894	8.9
Percentage of net sales (%)	7.5	6.6		
Grand Total	472,737	487,902	-15,165	-3.1
Percentage of net sales (%)	100.0	100.0		
Reference : Exchange rate				
US\$ 1	¥77.94	¥85.95		
EURO 1	¥110.31	¥110.80		

### (3) Consolidated Statements of Cash Flows

		(Millions of yen)
	Half year ended	Half year ended
	September 30, 2011	September 30, 2010
I. Cash Flows from Operating Activities:		
Consolidated net income (loss)	-5,213	14,464
Adjustments to reconcile consolidated net income to net cash		
provided by operating activities—		
Depreciation and amortization	43,956	46,718
Equity in earnings of affiliates, net of dividends received	1	7
Deferred income taxes	-13,980	821
Loss on disposals and sales of tangible fixed assets	330	661
Loss on impairment of securities	73	5
Pension and severance costs, less payments	-8,479	978
Changes in assets and liabilities—		
Decrease in trade receivables	14,296	21,391
Increase in inventories	-29,161	-24,231
Increase (Decrease) in finance receivables	-10,596	4,263
Decrease in trade payables	-1,089	-20,612
Increase in accrued income taxes and		
accrued expenses and other	8,040	13,044
Other, net	13,126	9,999
Net cash provided by operating activities	11,304	67,508
II. Cash Flows from Investing Activities:	,	,
Proceeds from sales of property, plant and equipment	523	429
Expenditures for property, plant and equipment,		
including interest capitalized	-36,710	-39,541
Expenditures for intangible asset	-8,371	-7,886
Payments for purchases of available-for-sale securities	-122	-85
Proceeds from sales of available-for-sale securities	10	5
Increase in time deposits	-400	-57
Other, net	-7,754	-2,507
Net cash used in investing activities	-52,824	-49,642
III. Cash Flows from Financing Activities:	,	,
Proceeds from long-term indebtedness	23,386	28,615
Repayment of long-term indebtedness	-29,671	-61,958
Decrease in short-term borrowings, net	24,725	-10,783
Proceeds from issuance of long-term debt securities	, , , , , , , , , , , , , , , , , , ,	79,741
Repayment of long-term debt securities	-231	_
Dividends paid	-11,971	-11,972
Payment for purchase of treasury stock	-14	-72
Other, net	-294	-264
Net cash provided by financing activities	5,930	23,307
IV. Effect of Exchange Rate Changes on Cash and Cash Equivalents	-7,268	-9,279
V. Net Increase (Decrease) in Cash and Cash Equivalents	-42,858	31,894
VI. Cash and Cash Equivalents at Beginning of Year	179,169	242,165
VII. Cash and Cash Equivalents at End of Period	136,311	274,059
	100,011	=,057

### (4) Notes on premise going concern

Not applicable

## (5) Segment Information

(a) Operating Segments Information Half year ended September 30, 2011 and 2010

	Holf year and a	Half year ended	(17111101	ns of yen)	
	Half year ended September 30, 2011	September 30, 2010	Change	%	
Imaging & Solutions:	September 50, 2011	September 30, 2010	Change	70	
Net sales:					
Unaffiliated customers	829,105	850,983	-21,878	-2.6	
Intersegment	629,103	650,965	-21,676	-2.0	
Total	829,105	850,983	-21,878	-2.6	
Operating expenses	791,425	777,982	13,443	1.7	
Operating income	37,680	73,001	-35,321	-48.4	
Operating income on sales in Imaging & Solutions (%)	4.5	8.6	33,321	10.1	
Industrial Products:					
Net sales:					
Unaffiliated customers	50,450	55,743	-5,293	-9.5	
Intersegment	2,264	2,591	-327	-12.6	
Total	52,714	58,334	-5,620	-9.6	
Operating expenses	54,880	57,288	-2,408	-4.2	
Operating income (loss)	-2,166	1,046	-3,212		
Operating income on sales in Industrial Products (%)	-4.1	1.8	-,		
Other:					
Net sales:					
Unaffiliated customers	59,330	64,130	-4,800	-7.5	
Intersegment	-	, -	-	-	
Total	59,330	64,130	-4,800	-7.5	
Operating expenses	62,174	64,594	-2,420	-3.7	
Operating loss	-2,844	-464	-2,380	_	
Operating income on sales in Other (%)	-4.8	-0.7			
Corporate and Eliminations:					
Net sales:					
Intersegment	-2,264	-2,591	327	-	
Total	-2,264	-2,591	327	-	
Operating expenses:					
Intersegment	-2,264	-2,598	334	-	
Corporate	34,446	35,578	-1,132	-	
Total	32,182	32,980	-798	_	
Operating loss	-34,446	-35,571	1,125	-	
Consolidated:					
Net sales:					
Unaffiliated customers	938,885	970,856	-31,971	-3.3	
Intersegment	-	-	-	-	
Total	938,885	970,856	-31,971	-3.3	
Operating expenses	940,661	932,844	7,817	0.8	
Operating income (loss)	-1,776	38,012	-39,788	-	
Operating income on consolidated net sales (%)	-0.2	3.9			

	Three months ended September 30, 2011	Three months ended September 30, 2010	Change	%	
Imaging & Solutions:	September 30, 2011	September 50, 2010	Change	/0	
Net sales:					
Unaffiliated customers	417,000	426,294	-9,294	-2.2	
Intersegment	-117,000	120,271	-	2.2	
Total	417,000	426,294	-9,294	-2.2	
Operating expenses	406,180	391,211	14,969	3.8	
Operating income	10,820	35,083	-24,263	-69.2	
Operating income on sales in Imaging & Solutions (%)	2.6	8.2	2.,200	07.2	
Industrial Products:					
Net sales:					
Unaffiliated customers	25,306	27,838	-2,532	-9.1	
Intersegment	1,198	1,406	-208	-14.8	
Total	26,504	29,244	-2,740	-9.4	
Operating expenses	28,188	28,682	-494	-1.7	
Operating income (loss)	-1,684	562	-2,246		
Operating income on sales in Industrial Products (%)	-6.4	1.9	,		
Other:					
Net sales:					
Unaffiliated customers	30,431	33,770	-3,339	-9.9	
Intersegment	-	, -	-		
Total	30,431	33,770	-3,339	-9.9	
Operating expenses	32,760	34,106	-1,346	-3.9	
Operating loss	-2,329	-336	-1,993		
Operating income on sales in Other (%)	-7.7	-1.0			
Corporate and Eliminations:					
Net sales:					
Intersegment	-1,198	-1,406	208		
Total	-1,198	-1,406	208		
Operating expenses:					
Intersegment	-1,198	-1,413	215		
Corporate	18,590	19,151	-561		
Total	17,392	17,738	-346		
Operating loss	-18,590	-19,144	554		
Consolidated:					
Net sales:					
Unaffiliated customers	472,737	487,902	-15,165	-3.1	
Intersegment	-	-	-		
Total	472,737	487,902	-15,165	-3.1	
Operating expenses	484,520	471,737	12,783	2.7	
Operating income (loss)	-11,783	16,165	-27,948		
Operating income on consolidated net sales (%)	-2.5	3.3			

(b) Geographic Segments Information

Half year ended September 30, 2011 and 2010	TY 16	TT 10	(Millions of y		
	Half year ended September 30, 2011	Half year ended September 30, 2010	Change	%	
Japan:	September 30, 2011	September 30, 2010	Change	/0	
Net sales:					
External customers	441,978	447,617	-5,639	-1.3	
Intersegment	189,487	212,040	-22,553	-10.6	
Total	631,465	659,657	-28,192	-4.3	
Operating expenses	647,096	634,603	12,493	2.0	
Operating income (loss)	-15,631	25,054	-40,685		
Operating income on sales in Japan (%)	-2.5	3.8	10,003		
The Americas:	2.3	3.0			
Net sales:					
External customers	234,026	264,701	-30,675	-11.6	
Intersegment	1,843	1,605	238	14.8	
Total	235,869	266,306	-30,437	-11.4	
Operating expenses	241,794	268,386	-26,592	-9.9	
Operating loss	-5,925	-2,080	-3,845	-7.7	
Operating income on sales in the Americas (%)	-2.5	-2,000	-3,0-3	_	
Europe:	-2.3	-0.0			
Net sales:					
External customers	202,661	201,740	921	0.5	
Intersegment	1,110	1,134	-24	-2.1	
Total	203,771	202,874	897	0.4	
Operating expenses	191,340	190,344	996	0.5	
Operating expenses  Operating income	12,431	12,530	-99	-0.8	
Operating income on sales in Europe (%)	6.1	6.2	,,,	0.0	
Other:	0.1	0.2			
Net sales:					
External customers	60,220	56,798	3,422	6.0	
Intersegment	76,566	85,335	-8,769	-10.3	
Total	136,786	142,133	-5,347	-3.8	
Operating expenses	131,996	133,881	-1,885	-1.4	
Operating income	4,790	8,252	-3,462	-42.0	
Operating income on sales in Other (%)	3.5	5.8	5,.02		
Corporate and Eliminations:					
Net sales:					
Intersegment	-269,006	-300,114	31,108	_	
Total	-269,006	-300,114	31,108	_	
Operating expenses	-271,565	-294,370	22,805	_	
Operating income (loss)	2,559	-5,744	8,303		
Consolidated:	_,	-,,	3,0 00		
Net sales:					
External customers	938,885	970,856	-31,971	-3.3	
Intersegment	-	-	,,,,1	-	
Total	938,885	970,856	-31,971	-3.3	
Operating expenses	940,661	932,844	7,817	0.8	
Operating income (loss)	-1,776	38,012	-39,788	-	
Operating income on consolidated net sales (%)	-0.2	3.9	- ,		

•			(Millions of year			
	Three months ended September 30, 2011	Three months ended September 30, 2010		%		
Japan:	September 30, 2011	September 30, 2010	Change	%		
Net sales:						
External customers	222,918	230,491	-7,573	-3.3		
	102,409	99,673	2,736	2.7		
Intersegment Total	325,327	· · · · · · · · · · · · · · · · · · ·	-4,837			
	346,739	330,164 322,053	•	-1.5 7.7		
Operating expenses	-21,412	·	24,686 -29,523	7.7		
Operating income (loss)		8,111	-29,323	_		
Operating income on sales in Japan (%) The Americas:	-6.6	2.5				
Net sales:	110.502	122 242	12.040	10.5		
External customers	118,503	132,343	-13,840	-10.5		
Intersegment	951	828	123	14.9		
Total	119,454	133,171	-13,717	-10.3		
Operating expenses	121,179	134,337	-13,158	-9.8		
Operating loss	-1,725	-1,166	-559	-		
Operating income on sales in the Americas (%)	-1.4	-0.9				
Europe:						
Net sales:	00.045	0.5.700	2 2 4 7	o =		
External customers	99,847	96,500	3,347	3.5		
Intersegment	508	510	-2	-0.4		
Total	100,355	97,010	3,345	3.4		
Operating expenses	93,217	90,743	2,474	2.7		
Operating income	7,138	6,267	871	13.9		
Operating income on sales in Europe (%)	7.1	6.5				
Other:						
Net sales:	21.150	20 7 60	2 004	40.0		
External customers	31,469	28,568	2,901	10.2		
Intersegment	42,371	42,422	-51	-0.1		
Total	73,840	70,990	2,850	4.0		
Operating expenses	70,786	67,201	3,585	5.3		
Operating income	3,054	3,789	-735	-19.4		
Operating income on sales in Other (%)	4.1	5.3				
Corporate and Eliminations:						
Net sales:						
Intersegment	-146,239	-143,433	-2,806	-		
Total	-146,239	-143,433	-2,806	-		
Operating expenses	-147,401	-142,597	-4,804			
Operating income (loss)	1,162	-836	1,998	-		
Consolidated:						
Net sales:						
External customers	472,737	487,902	-15,165	-3.1		
Intersegment	-	-	-	-		
Total	472,737	487,902	-15,165	-3.1		
Operating expenses	484,520	471,737	12,783	2.7		
Operating income (loss)	-11,783	16,165	-27,948	-		
Operating income on consolidated net sales (%)	-2.5	3.3				

## (6) Notes on significant changes in Equity

Not applicable

#### -APPENDIX-

#### 1. Consolidated Sales by Product Category

Half year ended September 30, 2011	Half year ended	Half year ended			(Millions Change excluding	or jen
	September 30, 2011	September 30, 2010	Change	%	exchange impact	%
<imaging &="" solutions=""></imaging>	•	•				
Imaging Solutions	731,057	757,498	-26,441	-3.5	2,682	0.4
Percentage of net sales (%)	77.9	78.0				
Domestic	258,688	255,868	2,820	1.1	2,820	1.1
Overseas	472,369	501,630	-29,261	-5.8	-138	-0.0
Network System Solutions	98,048	93,485	4,563	4.9	4,761	5.1
Percentage of net sales (%)	10.4	9.7				
Domestic	89,911	86,625	3,286	3.8	3,286	3.8
Overseas	8,137	6,860	1,277	18.6	1,475	21.5
Imaging & Solutions Total	829,105	850,983	-21,878	-2.6	7,443	0.9
Percentage of net sales (%)	88. <i>3</i>	87.7				
Domestic	348,599	342,493	6,106	1.8	6,106	1.8
Overseas	480,506	508,490	-27,984	-5.5	1,337	0.3
The Americas	227,937	258,660	-30,723	-11.9	-3,938	-1.5
Europe	194,561	193,881	680	0.4	1,884	1.0
Other	58,008	55,949	2,059	3.7	3,391	6.1
<industrial products=""></industrial>	,	,	Í		· ·	
Industrial Products	50,450	55,743	-5,293	-9.5	-4,410	-7.9
Percentage of net sales (%)	5.4	5.7	, , , , ,		, -	
Domestic	28,173	34,619	-6,446	-18.6	-6,446	-18.6
Overseas	22,277	21,124	1,153	5.5	2,036	9.6
The Americas	6,080	5,962	118	2.0	811	13.6
Europe	6,717	6,670	47	0.7	57	0.9
Other	9,480	8,492	988	11.6	1,168	13.8
<other></other>	,	,			· · · · · · · · · · · · · · · · · · ·	
Other	59,330	64,130	-4,800	-7.5	-4,692	-7.3
Percentage of net sales (%)	6.3	6.6	,		,	
Domestic	57,729	61,953	-4,224	-6.8	-4,224	-6.8
Overseas	1,601	2,177	-576	-26.5	-468	-21.5
The Americas	223	235	-12	-5.1	14	6.0
Europe	662	500	162	32.4	163	32.6
Other	716	1,442	-726	-50.3	-645	-44.7
Grand Total	938,885	970,856	-31,971	-3.3	-1,659	-0.2
Percentage of net sales (%)	100.0	100.0	51,571	0.0	1,000	0.2
Domestic Domestic	434,501	439,065	-4,564	-1.0	-4,564	-1.0
Percentage of net sales (%)	46.3	45.2	.,	1.0	.,50.	
Overseas	504,384	531,791	-27,407	-5.2	2,905	0.5
Percentage of net sales (%)	53.7	54.8	27,407	3.2	2,703	0
The Americas	234,240	264,857	-30,617	-11.6	-3,113	-1.2
Percentage of net sales (%)	24.9	27.3	30,017	11.0	3,113	1.2
Europe	201,940	201,051	889	0.4	2,104	1.0
Percentage of net sales (%)	201,940	201,031	009	0.4	2,104	1.0
Other	68,204	65,883	2,321	3.5	3,914	5.9
Percentage of net sales (%)	7.3	6.8	2,321	5.5	3,914	5.5
Reference: Exchange rate	7.3	0.0				
US\$ 1	¥79.82	¥89.03	¥-9.21			
EURO 1	¥113.94	¥114.14	¥-0.20			

<sup>\*</sup>Each category includes the following product line:

Imaging Solutions Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners,

MFPs(multifunctional printers), laser printers and software

Network System Solutions Personal computers, servers, network systems and network related software

Industrial Products Thermal media, optical equipment, semiconductor devices, electronic components and measuring equipment

Other Digital cameras

Service&Support, such as MDS(Managed Document Services) was changed from Network System Solutions to Imaging Solutions.

<sup>\*</sup>Product lines included in Product Category was changed in the first quarter of fiscal year 2011.

The reclassification was made to the prior year's figures to conform with the current year's presentation.

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(14111)	CILOII	$o_1$	y C11 /

Three months ended September 30, 20	Three months ended	Three months ended			(Millions Change excluding	or Acil
	September 30, 2011	September 30, 2010	Change	%	exchange impact	%
<imaging &="" solutions=""></imaging>	September 50, 2011	5eptember 50, 2010	Change	/0	eenunge impact	/0
Imaging Solutions	363,245	371,938	-8,693	-2.3	4,875	1.3
Percentage of net sales (%)	76.8	76.2	0,073	2.5	4,073	1
Domestic	125,904	125,285	619	0.5	619	0.5
Overseas	237,341	246,653	-9,312	-3.8	4,256	1.7
Network System Solutions	53,755	54,356	-601	-1.1	-505	-0.9
Percentage of net sales (%)	11.4	11.2	001	1.1	303	0.7
Domestic (70)	49,617	50,630	-1,013	-2.0	-1,013	-2.0
Overseas	4,138	3,726	412	11.1	508	13.6
Imaging & Solutions Total	417,000	426,294	-9,294	-2.2	4,370	1.0
Percentage of net sales (%)	88.2	87.4	7,274	2.2	4,570	1.0
Domestic Domestic	175,521	175,915	-394	-0.2	-394	-0.2
Overseas	241,479	250,379	-8,900	-3.6	4,764	1.9
The Americas	115,458	128,261	-12,803	-10.0	-642	-0.5
Europe	95,968	94,523	1,445	1.5	2,381	2.5
Other	30,053	27,595	2,458	8.9	3,025	11.0
<industrial products=""></industrial>	20,022	27,656	2,.00	0.5	2,020	1110
Industrial Products	25,306	27,838	-2,532	-9.1	-2,201	-7.9
Percentage of net sales (%)	5.4	5.7	_,		_,,-	
Domestic	14,179	17,477	-3,298	-18.9	-3,298	-18.9
Overseas	11,127	10,361	766	7.4	1,097	10.6
The Americas	3,086	3,061	25	0.8	343	11.2
Europe	3,126	3,150	-24	-0.8	-12	-0.4
Other	4,915	4,150	765	18.4	766	18.5
<other></other>	·					
Other	30,431	33,770	-3,339	-9.9	-3,295	-9.8
Percentage of net sales (%)	6.4	6.9				
Domestic	29,654	32,757	-3,103	-9.5	-3,103	-9.5
Overseas	777	1,013	-236	-23.3	-192	-19.0
The Americas	127	125	2	1.6	16	12.8
Europe	352	261	91	34.9	92	35.2
Other	298	627	-329	-52.5	-300	-47.8
Grand Total	472,737	487,902	-15,165	-3.1	-1,126	-0.2
Percentage of net sales (%)	100.0	100.0				
Domestic	219,354	226,149	-6,795	-3.0	-6,795	-3.0
Percentage of net sales (%)	46.4	46.4				
Overseas	253,383	261,753	-8,370	-3.2	5,669	2.2
Percentage of net sales (%)	53.6	53.6				
The Americas	118,671	131,447	-12,776	-9.7	-283	-0.2
Percentage of net sales (%)	25.1	26.9				
Europe	99,446	97,934	1,512	1.5	2,461	2.5
Percentage of net sales (%)	21.0	20.1				
Other	35,266	32,372	2,894	8.9	3,491	10.8
Percentage of net sales (%)	7.5	6.6				
Reference: Exchange rate					•	
US\$ 1	¥77.94	¥85.95	¥-8.0			
EURO 1	¥110.31	¥110.80	¥-0.4	9		

<sup>\*</sup>Each category includes the following product line:

Digital PPCs, color PPCs, digital duplicators, facsimile machines, analog PPCs, diazo copiers, scanners, Imaging Solutions

MFPs(multifunctional printers), laser printers and software

Network System Solutions Personal computers, servers, network systems and network related software

Industrial Products Thermal media, optical equipment, semiconductor devices, electronic components and measuring equipment

Digital cameras

\*Product lines included in Product Category was changed in the first quarter of fiscal year 2011.

Service&Support, such as MDS(Managed Document Services) was changed from Network System Solutions to Imaging Solutions.

The reclassification was made to the prior year's figures to conform with the current year's presentation.

#### 2. Forecast of Consolidated Performance

					(Billion	ns of yen)
	Half year ended		Half year ending		Year ending	
	Sept. 30, 2011	Change	March 31, 2012	Change	March 31, 2012	Change
	Results	%	Forecast	%	Forecast	%
Net sales	938.8	-3.3	1,011.2	4.1	1,950.0	0.4
Gross profit	386.2	-4.1	393.7	1.7	780.0	-1.3
Operating income	-1.7	-	38.7	74.5	37.0	-38.5
Income before income taxes	-7.7	-	34.2	97.3	26.5	-41.6
Net income (loss) attributable to						
Ricoh Company, Ltd.	-7.3	-	17.3	142.4	10.0	-49.1
Net income (loss) attributable to Ricoh Company,						
Ltd.						
shareholders per share-basic (yen) Net income (loss) attributable to Ricoh Company,	-10.15	-	23.93	-	13.78	-
Ltd.						
shareholders per share-diluted (yen)	-10.15	-	23.92	-	13.77	_
Capital expenditures	36.7	-	28.3	-	65.0	-
Depreciation for tangible fixed assets	30.8	-	34.2	-	65.0	-
R&D expenditures	59.5	_	55.5	-	115.0	_
Exchange rate (Yen/US\$)	79.82	-	75.00	-	77.41	-
Exchange rate (Yen/EURO)	113.94	-	105.00	-	109.47	-

#### 3. Forecast of Consolidated Sales by Product Category

								ons of yen)
	<u>Half y</u>		Iarch. 31, 2012	~	<u>Ye</u>		Iarch 31, 2012	~
	Forecast	Change %	Forecast(*)	Change %	Forecast	Change %	Forecast(*)	Change %
<imaging &="" solutions=""></imaging>								
Imaging Solutions	783.3	1.2	827.4	6.8	1,514.4	-1.1	1,587.6	3.6
Domestic	284.1	5.5	284.1	5.5	542.7	3.3	542.7	3.3
Overseas	499.2	-1.1	543.3	7.6	971.6	-3.5	1,044.8	3.8
Network System Solutions	102.9	17.1	103.5	17.8	201.0	10.8	201.8	11.3
Domestic	93.8	16.9	93.8	16.9	183.8	10.1	183.8	10.1
Overseas	9.1	19.8	9.7	27.7	17.2	19.2	18.0	24.7
Imaging & Solutions Total	886.3	2.8	931.0	8.0	1,715.4	0.1	1,789.4	4.4
Domestic	377.9	8.1	377.9	8.1	726.5	5.0	726.5	5.0
Overseas	508.3	-0.8	553.0	7.9	988.8	-3.2	1,062.8	4.1
The Americas	244.9	-2.5	269.5	7.3	472.8	-7.3	524.2	2.8
Europe	202.4	-1.5	216.4	5.3	396.9	-0.6	412.1	3.2
Other	61.0	9.1	67.1	20.0	119.0	6.4	126.4	13.0
<industrial products=""></industrial>								
Industrial Products	50.1	-1.9	52.0	1.8	100.5	-5.9	103.3	-3.2
Domestic	29.2	-5.2	29.2	-5.2	57.3	-12.3	57.3	-12.3
Overseas	20.9	3.1	22.8	12.6	43.1	4.3	45.9	11.1
The Americas	6.1	7.0	6.8	20.3	12.1	4.4	13.6	16.9
Europe	7.0	2.0	7.4	8.8	13.7	1.3	14.1	4.9
Other	7.8	1.2	8.5	10.2	17.2	6.7	18.1	12.1
<other></other>								
Other	74.6	29.3	75.6	30.9	134.0	9.9	135.0	10.8
Domestic	63.3	12.4	63.3	12.4	121.0	2.3	121.0	2.3
Overseas	11.3	690.1	12.3	755.9	12.9	258.7	14.0	287.9
The Americas	3.0	-	3.3	-	3.2	711.7	3.6	803.0
Europe	6.6	-	7.1	-	7.2	612.7	7.8	666.7
Other	1.7	130.4	1.7	138.1	2.4	11.7	2.5	18.0
Grand Total	1,011.2	4.1	1,058.6	9.0	1,950.0	0.4	2,027.8	4.4
Domestic	470.5	7.7	470.4	7.7	905.0	3.3	905.0	3.3
Overseas	540.7	1.2	588.1	10.0	1,045.0	-2.0	1,122.8	5.3
The Americas	254.1	-1.2	279.7	8.8	488.3	-6.5	541.5	3.7
Europe	216.0	1.5	231.0	8.5	417.9	1.0	434.1	4.9
Other	70.5	9.5	77.3	20.2	138.7	6.5	147.1	13.0

<sup>\*</sup> Excluding foreign exchange impact